

CSR Limited

Results Presentation



Full Year ended 31 March 2010

CSR

Agenda

- | | |
|---|--|
| 1. Overview | Jeremy Sutcliffe, Managing Director, CSR Ltd |
| 2. Group Full Year Results | Shane Gannon, CFO, CSR Ltd |
| 3. CSR (Building Products, Aluminium, Property) | Rob Sindel, CEO, CSR Building Products |
| 4. Sucrogen | Ian Glasson, CEO, Sucrogen |
| 5. Conclusion & Outlook | Jeremy Sutcliffe |

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1. Overview

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Overview

Quality underlying result in a busy year

Strong underlying Group result

- Group EBIT up 14%; net profit after tax (pre significant items) up 29%
- Tight focus on capital management improved cashflow across businesses
- Group financial position strengthened through equity raising

Establish independent and accountable businesses

- Move towards creating two independent and focused businesses, Building Products and Sucrogen
- Businesses strengthened through capital re-investment programme – better equipped to pursue distinct strategic agendas and capitalise on market conditions
- Streamlined corporate function focused on corporate level restructuring, governance and reporting

Progress strategic options

- Board continues to pursue strategic options to create additional shareholder value:
 - Progress Sucrogen demerger proposal—re-submit scheme booklet and schedule shareholder meeting
 - Continued discussions with Bright Food re non-binding conditional offer to acquire Sucrogen

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2. Group Full Year Results

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Financial results summary

A\$m	2010	2009	%Δ
Trading Revenue	3,754.9	3,492.8	8%
EBITDA	522.1	474.9	10%
EBIT (pre sig. items)	364.1	320.1	14%
Net Finance Cost	(101.1)	(105.8)	(4%)
Tax Expense (pre sig. items)	(53.2)	(47.5)	12%
Non-controlling interests	(36.4)	(32.8)	11%
Net profit (pre sig. items)	173.4	134.0	29%
Significant Items (post tax)	(285.1)	(460.5)	
Net loss (after sig. items)	(111.7)	(326.5)	

Key measures	2010	2009
Final dividend per share	6.0c	1.5c
EPS (pre sig. items)	12.7c	12.2c
Effective tax rate (pre sig. items)	20.2%	22.2%
Cash Flow from operations (before margin calls)	\$396.3m	\$165.4m

- Strong result in Sucrogen and improved performance in Aluminium
- Building Products maintains earnings and margins in generally slower markets
- Final dividend of 6 cents per share, fully-franked in line with dividend policy and ongoing prudent approach to capital management
- EPS improved slightly—impacted by higher number of shares on issue post equity raising
- Continued focus on working capital management—net cash flow from operations before margin calls more than doubles

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Solid performance across most businesses

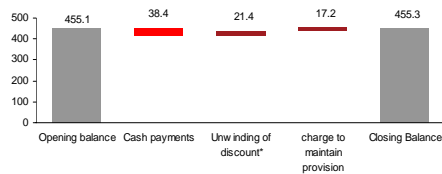
A\$m	2010	2009	%Δ
Building Products	115.0	117.9	(2%)
Sucrogen	135.7	83.7	62%
Aluminium	123.5	110.7	12%
Property	12.8	25.1	(49%)
Corporate	(18.6)	(17.0)	9%
Restructure and Provisions	(4.3)	(0.3)	
Total EBIT (pre sig. items)	364.1	320.1	14%

- Continued focus on overhead cost control, pricing discipline stabilises Building Products earnings in weaker markets
 - Insulation, Asian and Bricks & Roofing businesses report stronger earnings
- Very strong result in Sucrogen despite lower crop
 - substantially increased average realised raw sugar price
- Increase in unhedged aluminium price towards year end drives Aluminium earnings higher
- Weak markets impact Property result—remain focused on solid medium term development pipeline

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Product liability—continued responsible approach



*Unwinding of discount refers to re-statement of the discounted provision to nominal dollars

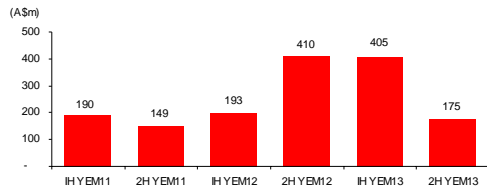
- Continued responsible approach to managing asbestos related claims
- Cash payments A\$38.4m reduced from A\$46.6m—due to lower settlements in US
- Product liability provision based on semi-annual expert advice from US and Australian experts
- Product liability provision also includes prudential margin at discretion of Board (above central estimate of liabilities) to take account of current environment, material uncertainties and exchange rate fluctuations
- Prudential margin at year end—A\$96.8m—27% above aggregate of central estimate of US and Australian liabilities

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Strong financial position—no near term refinancing requirements

Facilities maturity portfolio



- Net debt at 31 March 2010 (post equity raising) down significantly to \$767m
- Significant headroom available
- No need to refinance maturities in current financial year—near term facilities provide liquidity at lower relative cost

	31 March 2010	31 March 2009
Net debt (A\$m)	767	1,189
Gearing (adjusted for fair value of hedges)	29.7%	43.3%
EBITDA/interest (times)	9.3	5.5
Net debt/EBITDA (times)	1.5	2.5

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3. Building Products, Aluminium, Property

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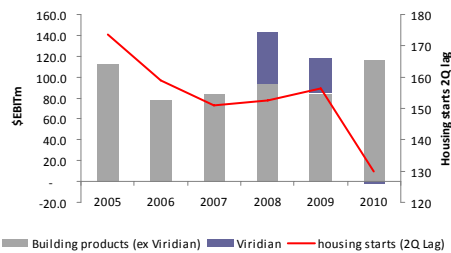
3a. Building Products

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Solid underlying earnings despite weaker market conditions

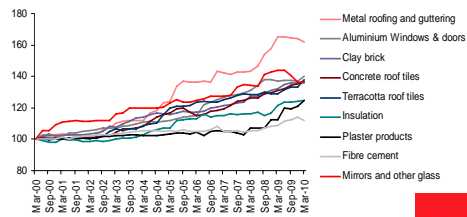
A\$m	2010	2009	%Δ
Trading Revenue	1,506.9	1,537.5	(2%)
EBITDA	182.5	183.1	-
EBIT	115.0	117.9	(2%)
EBIT Margin	7.6	7.7	-

EBIT versus Australian residential housing starts



- Good underlying result in continued difficult markets
- Weaker building markets for most of year—signs of recovery towards year end
 - Australian residential housing starts down 17 per cent (two quarter lag) year on year; commercial value of work done down ~20 per cent
- Despite lower market activity, price discipline and relentless focus on cost management across portfolio protected margins
- Realignment of overhead costs in each business, integration of back office and admin functions drives additional synergies
- Improvement in return on funds employed across portfolio
- Major capex programme now complete




House building materials price index



Source: ABS

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Building Products revenue held up well in tough market

Trading Revenue A\$m	2010	2009	% Δ
Lightweight Systems			
	845.9	788.7	7%
Glass			
	379.7	451.4	(16%)
Bricks and Roofing			
	281.3	297.4	(5%)
TOTAL	1,506.9	1,537.5	(2%)

- Stronger performance from Bradford Insulation prior to sudden termination of rebate scheme—core insulation business outside retro-fit market remains solid
- Softer volumes in plasterboard largely offset by pricing and cost discipline
- Strong contribution from Asian businesses on major technical insulation projects in SE Asia
- Bricks & Rooftile factories managed for cash in early part of year—improvement in profitability in second half
- Glass business continues to reflect demand in residential and commercial sectors plus our challenging integration of the business and new technology

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Viridian—improved Upstream performance; loss of market share Downstream

A\$m	2010	2009	%Δ
Trading Revenue	379.7	451.4	(16)
EBITDA	21.9	57.6	(62)
EBIT	(1.6)	33.4	(105)

Upstream (Primary Products)

- Volumes improved slightly from previous year
- Recovery in market share following rebuild of Dandenong float glass line
- Revenue and EBIT ahead of last year
- Higher A\$ continues to impact import parity price
- Indications that float glass prices have stabilised post GFC and Asian excess capacity
- Both upstream plants running well and should benefit from incremental volume

Downstream (Value-added Processing)

- Slower market conditions impact volumes, particularly in core east coast markets
- Poor integration and implementation of new automated double glazed line at Clayton (VIC) led to loss of market share
- Significant cost duplication from retaining manual capability to hold market share impacts earnings
- New management team in place – getting traction
- Confident we have stabilised the business

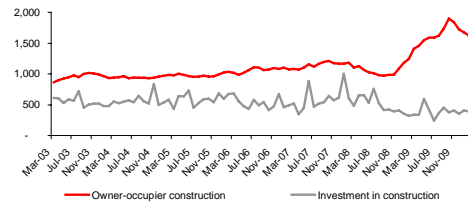
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Residential markets recovering - cautiously optimistic

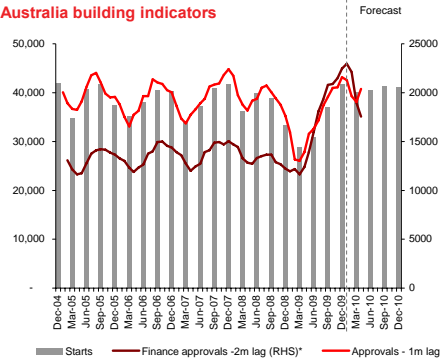
- Finance and housing approvals improved in second half but detached housing approvals were moderated
- Strong conversion of owner occupied finance approvals into housing construction—particularly for detached housing
- Proportion of first home owners has returned to average range (-19%) post removal of increase in first home owners grant
- 'Upgrader' segment starting to improve but still at below average levels
- Recovery in multi-res in the last few months
- Commercial markets (~30% of CSR demand) to remain weak near term, partially off-set by stimulus (social and health segments)
- On that basis CSR adopts cautious assumption 146,000 housing starts (1Q lag) until conditions become clearer for YEM11

Housing finance trends for owner occupier and investor by purpose (seasonally adjusted, excluding re-financing) (\$m)



Source: ABS

Australia building indicators



*Owner-occupier construction finance approvals (forecast source is average of forecasts of HIA and BIS)

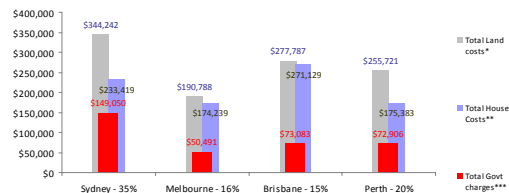
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Medium-longer term outlook remains positive

- Net deficiency in housing stock continues to increase
- Population growth of over 2% will continue to drive demand for housing in the medium term
- Baby boomer' retirements, increasing lifespans, and more urban living leads to a reduction in the number of persons per household
- Energy efficiency regulations continue to increase in residential and commercial sectors
- However, supply side issues need to be addressed:
 - land availability and release of lots is critical
 - government levies on development driving up costs/reducing affordability
 - skills shortage
 - developer financing

Government levies as a proportion of greenfield house costs



*Includes land acquisition, project management, Government fees and levies, finance and holding costs, selling costs and mark-up

**Includes dwelling costs, Government fees and levies, finance costs

***Commonwealth, State, Council. Included within the Land and House Costs shown above

Source: HIA

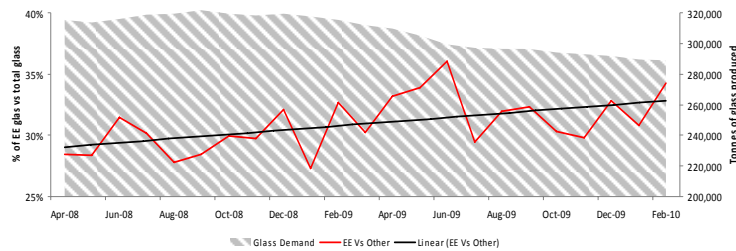
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CSR remains well positioned to leverage market growth

- Restructured management team in Viridian—clear focus on turnaround strategy and restore profitability in the downstream business
 - customer service levels improving in downstream
 - floatliner coverage increasing in upstream
- Significant cost taken out of all business during GFC—right sized for current conditions and to leverage volume growth
- Capital projects largely complete with operating capex ~75% of depreciation—significant further improvement in cashflows
- Demand for energy efficient building solutions will continue to increase in NZ and Australia—portfolio well equipped to respond
 - VIC & SA have now moved to six star
- Continue to pursue industry rationalisation opportunities as appropriate
- All businesses well positioned to capitalise on cyclical upturn

Energy efficient glass demand versus total glass demand



Source: Viridian

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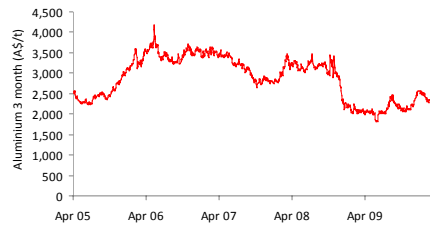
3b. Aluminium



Improved earnings on higher unhedged metal price

A\$m	2010	2009	%Δ
Sales ('000 tonnes)	190.9	186.1	3%
Ave A\$ realised price per tonne	2,674	2,924	(8.5%)
Trading Revenue	510.7	544.1	(6%)
EBIT	123.5	110.7	12%
EBIT Margin	24.2%	20.3%	19%
LME/US\$ tonne	1,898	2,274	-
US\$/A\$ average rate	0.852	0.793	-
LME/A\$ tonne	2,229	2,869	-

- Record sales volume from share of Tomago smelter production ~ 191,000 tonnes
- Stronger earnings from increase in unhedged metal price towards end of year
- EBIT higher despite lower revenue—reduction in input costs and lower operating costs benefited result
- Around 90% of production for YEM11 committed to sales
- Tomago retains cost competitive position on global cost curve



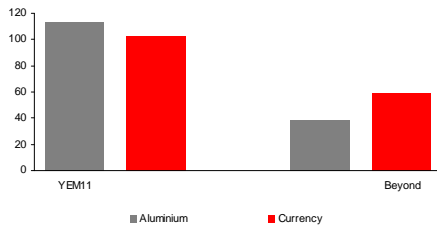
Source: Bloomberg, LME as at 31 March 2010, Hedge Settlement Rate

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Earnings more exposed to unhedged metal price in YEM11

Aluminium Hedge Book US\$m (as at 30 April 2010)



YEM11	Beyond	
0.766	0.688	Average currency rate in US cents
US\$2,448	US\$2,853	Average hedged aluminium price US\$ per tonne
A\$3,195	A\$4,146	Average hedged aluminium price A\$ per tonne
35%	n/a	% of net aluminium exposure hedged ¹

Note:

1. CSR hedges net aluminium exposure which takes into account the natural hedge involved in alumina purchases. Net aluminium exposure equates to around three quarters of metal production.

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3c. Property

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Property—continuing weak markets impact earnings

A\$m	2010	2009	%Δ
EBIT	12.8	25.1	(49%)
Capital Investment	14.8	23.7	(38%)

- Earnings based on relatively small number of transactions
- In the current climate focus remains on sales to end users while progressing medium term developments
- Reduced capital expenditure
- Main contributions to earnings:
 - Sale of 17 hectare industrial site at Brendale
 - Sale of 1.5 hectares at Erskine Park
 - Further light industrial lot sales at Darra
 - Sale of former plasterboard site in Indonesia
- Medium term focus on advancing project mix across QLD, NSW and VIC

Update on medium-term development pipeline

Darra, Brisbane	<ul style="list-style-type: none"> ■ 16 hectare light industrial sub-division which is fully developed with 13 out of 40 lots available for sale ■ Total project estimated gross revenue—\$41m
Erskine Park, Sydney	<ul style="list-style-type: none"> ■ 12 hectare industrial sub-division. DA approval obtained with marketing program underway ■ Estimated gross revenue—\$30m
Narangba, Brisbane	<ul style="list-style-type: none"> ■ 600 lot residential development—DA approved in September 2009 ■ Estimated gross revenue—\$100m
Brendale, Brisbane	<ul style="list-style-type: none"> ■ 600 lot residential and 70 hectare industrial development. Site remediation works commenced; DA approval expected 2010 ■ Estimated gross revenue—residential—\$110m; industrial \$130m
Chirside Park, Melbourne	<ul style="list-style-type: none"> ■ 450 block development. Victorian Govt approved rezoning March 2010 ■ Estimated gross revenue—\$110m

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4. Sucrogen

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Strong performance across Cane Products and Sweeteners



A\$m	2010	2009	%Δ
Trading Revenue	1,737.3	1,410.7	23%
EBIT	135.7	83.7	62%
EBIT margin	7.8%	5.9%	32%
EBIT by Business			
Cane Products (Raw Sugar)	85.6	35.2	143%
Sweeteners (Refining)	53.2	44.7	19%
BioEthanol	4.0	11.0	(64%)
Other	(7.1)	(7.2)	
Return on funds employed	12.2%	7.8%	

- Strong overall result in Sucrogen—EBIT up 62%
- Return on funds employed improves significantly to 12.2%
- Significant improvement in cashflows from operations
- Higher realised price and improved crushing performance in Cane Products (Raw Sugar)
- Continued margin improvement and innovations in Sweeteners (Refining)
- High molasses price impacts BioEthanol result
- Sucrogen business strengthened from capital investment program to maintain global competitive position

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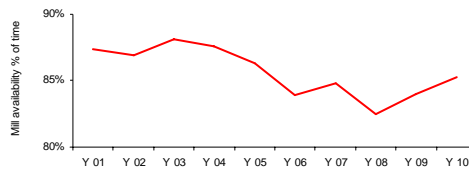
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Cane Products – EBIT up on higher price, improved mills performance



Cane Products metrics	2010	2009	2008
Cane Crushed (M/t)	12.4	13.5	14.0
Raw Sugar Produced (M/t)	1.91	1.96	2.03
CCS (Cane Sugar Content)	15.3%	14.3%	14.4%

Mill reliability (%)



*Y09 result excludes period of clarifier failure

- Despite lower crop from wet weather, improved mills efficiency and higher cane yields result in raw sugar produced down slightly
- EBIT more than doubles to \$85.6m
- Mill reliability continuing to improve:
 - capital investment program focus on critical plant improvements
 - Improved mills performance drives increase in sugar recovery
- Area under cane continues to increase in response to price signals and initiatives for growers
- Expansion of cogeneration facility at Victoria mill—extra 12MW to be exported to the grid from 2011

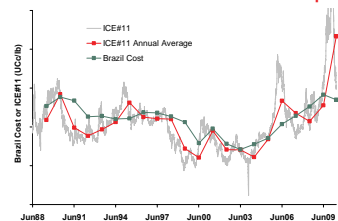


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Cane Products—maintaining global cost competitive position

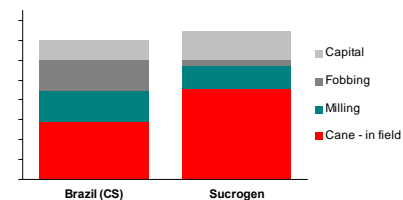


NY#11 correlation with Brazilian cost of production

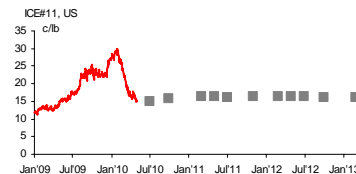


- Sucrogen maintains competitive cost position with Brazil due to lower cane and sugar logistics costs and comparable milling costs
- Brazil cost of production determines the long run equilibrium global raw sugar price
- Long run equilibrium price of sugar (LREP) determined by Brazil's marginal cost of production
- Short to medium term, long run trend raw price of sugar will be overlaid by impacts of the Asian production cycle
- A\$/Brazilian Real cross rate remains steady—supports Sucrogen's competitive cost position in mills

Relative Cost of Sucrogen Competitive with CS Brazil



Sugar Price and current futures USc/lb

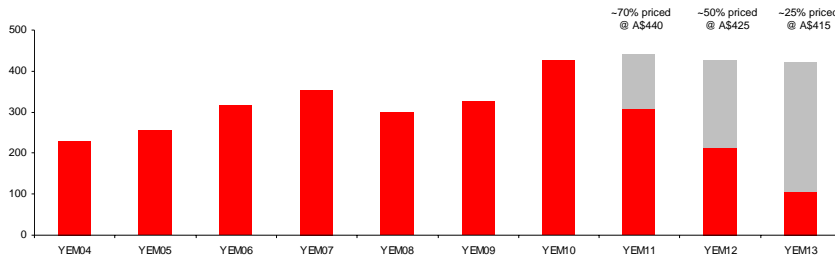


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Hedging program locks in attractive forward prices



CSR realised raw sugar price A\$ per tonne IPS¹



Notes:

- 1 As at 30 April 2010
- 2 At higher prices reduce ICE#11 Actual by ~A\$25/t to get CSR IPS realised price

- Despite recent weakness, longer term trend for sugar price continues to be positive supported by market fundamentals
- Sucrogen continue to lock in prices for future seasons out to YEM13
- Increased take-up of grower forward pricing ~70% of growers are now forward pricing, encouraging land back to cane



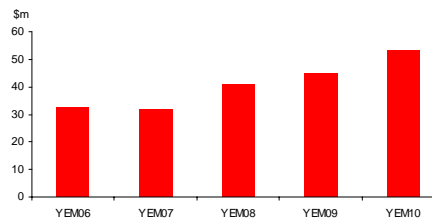
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Sweeteners—continued margin growth and product innovation



- EBIT increased 19 per cent to \$53.2m
- Slightly lower volumes off-set by continued margin improvement from enhanced customer value proposition, particularly in food and beverage sector
- Continued positive retail customer response to "Better for You" range of sugars introduced last year—further distribution across Australian retail outlets
- New agreement extends distribution of stevia extract products to food and beverage sector
- Construction issues have delayed completion of upgrade to Yarraville refinery—commissioning expected late 2010

Increased earnings in Sweeteners



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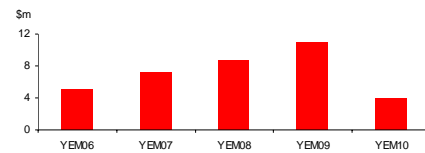
BioEthanol—high molasses price impacts earnings



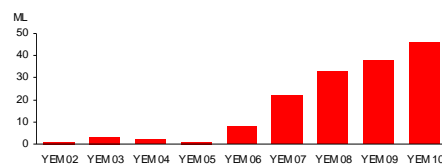
- Reduced molasses production in India increased molasses price to over AS\$100 per tonne
- As key feedstock, high molasses price impacts margins in Bio Ethanol, however largely offset by gain in Cane Products after payments to growers
- Despite slightly higher volumes, lower fertiliser prices impacts liquid fertiliser earnings
- Expanded Sarina facility to increase fuel ethanol production from 38 million litres up to 60 million litres p.a. commissioned successfully in July 2009



BioEthanol EBIT



BioEthanol fuel ethanol production

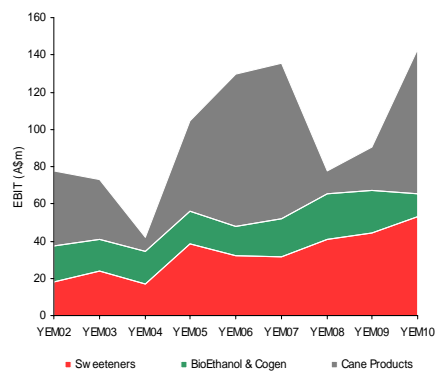


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Continuing to establish a stable earnings base in Sucrogen



- Operational improvements in mills efficiency and sugar recovery continues
- Focus on maintaining and improving land under cane through grower relationships and further innovation/forward pricing
- Ongoing improvements to customer value proposition and new product development in Sweeteners
- Further development of sustainable and renewable solutions in renewable electricity and fuel and agricultural fertilisers
- Build and maintain new Sucrogen brand in core markets



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5. Conclusion & Outlook



Summary & Outlook

CSR (Building Products, Aluminium & Property)

- Improved lead indicators—increased housing starts but sustainability of increase is key—CSR assumes 146,000 housing starts (1Q lag) to 31 March 2011; commercial markets remain weak in near term
- Aluminium—reduced hedging means earnings in YEM11 more linked to unhedged metal price than previously
- Property markets continue to be challenging—EBIT remains subject to timing of specific transactions

Sucrogen

- Early finish to last season, good pre-season rain expect crop size to return towards average
- Despite recent decline, raw sugar prices remain above long term average trend, attractive prices locked in for current and future seasons
- Continue to build stable earnings base

Strategic options to create additional shareholder value

- Core businesses well positioned to pursue strategic objectives
- CSR Group remains in a strong financial position
- Continue to progress strategic options to create shareholder value via demerger proposal and discussions with Bright Food



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