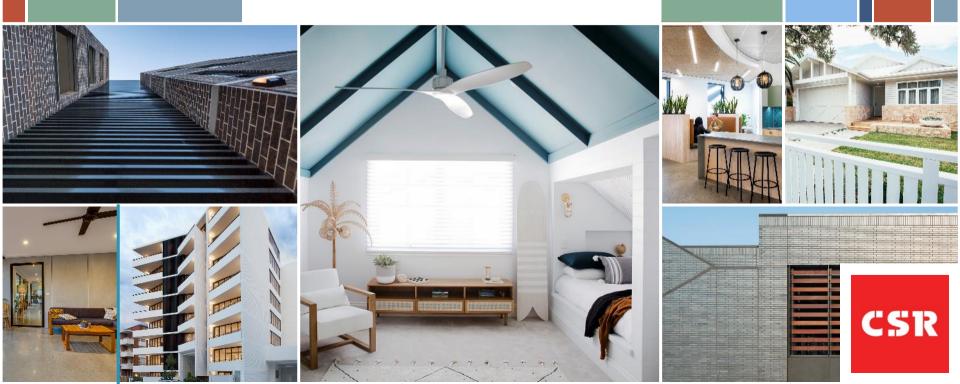
### AGM PRESENTATION

25 June 2021



# 1

### **CHAIR'S ADDRESS**

John Gillam Chair, CSR Limited







#### Strong result reflects improved performance in Building Products and increase in Property



(50% franking)

in YFM20

TO DELIVER

**STRATEGY** 

ON NEW

(fully franked)

Plus 13.5c

specials

21%

PER

33.1c

SHARE<sup>1</sup>



<sup>1.</sup> Earnings before interest and tax (EBIT) and earnings per share are all before significant items. They are non-IFRS measures and are used internally by management to assess the performance of the business and have been extracted or derived from CSR's financial statements for the year ended 31 March 2021 (YEM21). All comparisons are to the year ended 31 March 2020 unless otherwise stated.

#### Sustainability – 2030 targets

#### **UN GOALS**

## 7 AFFORDABLE AND CLEAN ENERGY

#### 2030 TARGETS

- Establish and implement a CSR connected power network
- 50% of electricity generated by renewable energy
- 20% energy reduction (GJ) per tonne of saleable product
- 11 SUSTAINABLE CITIES AND COMMUNITIES
- 5% of indirect spend by procurement to be spent with social enterprises
- 12 RESPONSIBLE CONSUMPTION AND PRODUCTION
- CSR packaging to be closed loop (either 100% reusable; recyclable; compostable)
- 75% reduction in solid waste to landfill
- 30% reduction of potable water consumed (ltr) per tonne of saleable product
- 13 CLIMATE ACTION
- 30% reduction of greenhouse gas emissions (CO2e) kg per tonne of saleable product



Enhance biodiversity outcomes on CSR sites and developments



#### Active Property pipeline to deliver ongoing earnings over future years

- Property a foundation of CSR strategy to optimise operational network
- Maximising value through rehabilitation, rezoning and repositioning strategic sites for higher order uses
- Strong track record of delivering complex transactions
- Continue to grow the value of key properties and projects
- Timing of transactions will vary with pipeline of projects to create substantial value over the longer-term from a range of approaches including sale of land, joint ventures or full development

MAJOR SITES	TYPE	YEM 21-25	YEM 26-30	Beyond
Horsley Park, NSW (Industrial)	\$88m in EBIT now contracted over 18ha, with marketing continuing on final 12ha	<b>~</b>		
Warner, QLD (Residential)	Residential zoning under review for approximately 450 lots at the site	<b>✓</b>		
Schofields, NSW (Residential)	<ul> <li>90ha residential site in final stages of rezoning for approximately 1,525+ lots</li> <li>Stage 1 (32ha) – timing based on market conditions</li> <li>Stage 2 (58ha) – currently PGH Bricks operating plant. Timing based on market conditions and operational network requirements</li> </ul>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Badgerys Creek, NSW (Industrial)	200ha site adjacent to the Western Sydney Airport with industrial zoning confirmed in Sept 2020 Rehabilitation of former quarries underway		<b>✓</b>	<b>✓</b>

#### Aluminium – significantly increased hedging position

#### GAF aluminium hedge book

As of 17 June 2021	YEM22	YEM23	YEM24	YEM25	YEM26
Average price A\$ per tonne (excludes premiums)	A\$2,800	A\$2,912	A\$2,926	A\$2,995	A\$3,061
% of net aluminium exposure hedged	95%	82%	69%	50%	10%

- Given Tomago's high energy cost (which is not correlated to LME aluminium prices), CSR's approach is to take advantage of profitable pricing by hedging when possible
- Hedge book has continued to be built with hedging into YEM26

#### YEM22 EBIT scenario

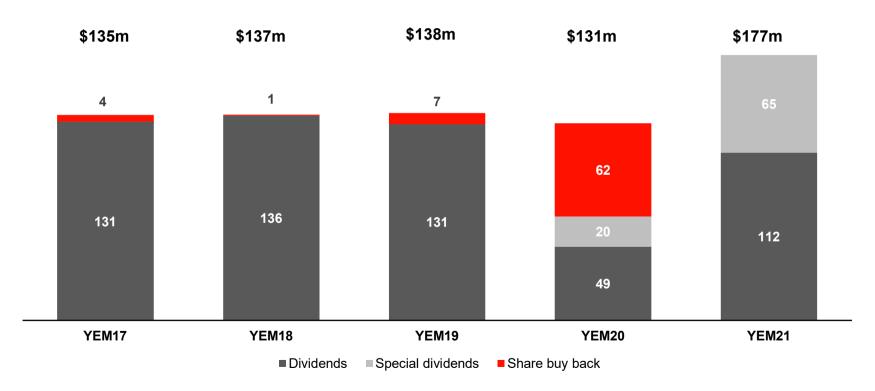
	Aluminium average spot price A\$/t for YEM22			
	A\$2,300	A\$2,700	A\$3,100	
YEM22 EBIT A\$m	A\$32m	A\$36m	A\$40m	

- YEM22 EBIT ranges based on various A\$/t aluminium spot prices
- Assumes all other revenue and cost areas are unchanged



#### Capital management prioritising fully franked dividends

Capital Management (A\$m) (Dividends and share buybacks)







# MANAGING DIRECTOR'S ADDRESS

Julie Coates Managing Director & CEO, CSR Limited







#### Strong result delivered while reorganising the business to support CSR strategy

#### **Building solutions for a better future**

MASONRY & INSULATION INTERIOR SYSTEMS CONSTRUCTION SYSTEMS CUSTOMER SOLUTIONS

SUPPLY CHAIN

Manufacturing Warehouse

Transport

CEMINTEL

Planning Systems

Suppliers

Transport

Safety & Sustainability - Put Safety and Sustainability at the forefront of our decisions and actions

**Customer Centricity –** Create and deliver customer-driven integrated solutions and experiences

Streamlined Organisation - Delivering efficient and effective business processes, systems and ways of working

Transformation & Growth - Driving change & digitisation in the end-to-end value chain to unlock long-term growth opportunities

**High Performance Teams –** Deliver better outcomes together



#### Softer revenues reflecting slower first half in construction markets



#### Outlook for the year ending 31 March 2022 (YEM22)



- While Homebuilder activity is driving stronger demand in the detached market, we are seeing an
  extension in the timing from approvals to commencements. This is largely driven by labour and
  product shortages in some areas at the start of the build.
- While we have seen modest growth at the start of our financial year, demand for our products will be extended across the remainder of this year and into calendar year 2022.



- Horsley Park site has \$146 million in sale proceeds contracted over the next three years, including \$18 million of EBIT expected to complete in the second half of YEM22.
- Marketing continues on the final 12 hectare tranche at the Horsley Park site with work progressing on other projects.



Based on significant hedge positions, EBIT for YEM22 expected to be in the range of \$32 to \$40 million, assuming all other revenue and cost areas (including coal costs) are unchanged.

