



CSR Limited

Results Presentation

Half Year ended 30 September 2003

19 November 2003

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Highlights

- EBIT of \$165 million – slightly below 2002
- Solid cash flow generation – \$137 million
- Interim dividend of 5 cents per share 70% franked
- \$75m investment in Tomago aluminium expansion confirmed
- \$100m renewable energy project under way – others under review
- Further streamlining of organisation to deliver over \$15 million in ongoing annual savings

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2003 performance in line with 2002

Half year ended 30 September

	2003	2002	% Change
<u>\$ million unless stated</u>			
Trading revenue	1,110.7	1,096.2	1.3
EBITDA	218.9	217.2	0.8
EBIT	165.0	168.0	-1.8
Finance costs after tax	-6.8	-6.7	
Tax expense on EBIT	-43.9	-43.5	
Outside equity interest	-14.3	-11.5	
Net profit	100.0	106.3	-5.9
Earnings per share (cents)	10.6	11.3	

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Significant reduction in net debt

\$ million unless stated

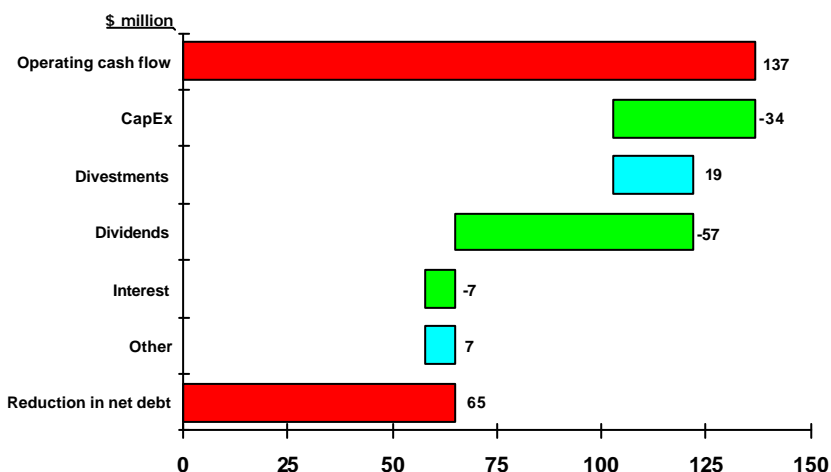
	As at 30 Sep 2003	As at 31 March 2003
Total assets	2,441	2,736
Total liabilities	<u>1,241</u>	<u>1,587</u>
Total shareholders' equity	1,200	1,149
Net debt	161	226
Net debt: equity plus net debt	11.8%	16.4%
Interest cover	24.6x	15.4x

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Strong cash flow supports dividend yield

- Strong cash flow continues to support high dividend payout ratio combined with significant reduction in debt



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EBIT breakdown

Half Year ended 30 Sept

\$m EBIT

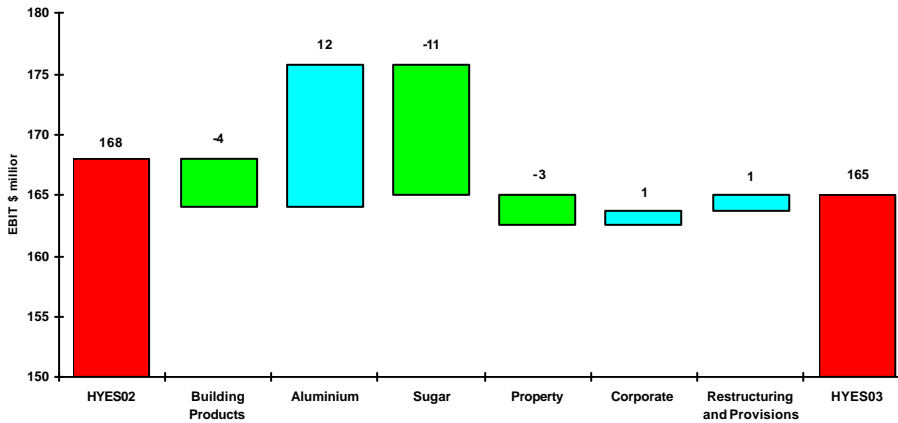
	2003	2002	% Change
Building Products	59.2	63.2	-6.3
Aluminium	72.8	61.1	19.1
Sugar ⁽¹⁾	48.7	59.3	-17.9
Property	2.5	5.0	-50.0
Corporate Costs	-9.8	-10.9 ⁽²⁾	
Subtotal	173.4	177.7	-2.4
Restructure & Provisions ⁽³⁾	-8.4	-9.7	
Total EBIT	165.0	168.0	-1.8

- Based on raw sugar price of \$250 per tonne
- Based on normalised costs assumed in the demerger scheme booklet.
- Includes product liability costs and superannuation costs partly offset by write back of provisions

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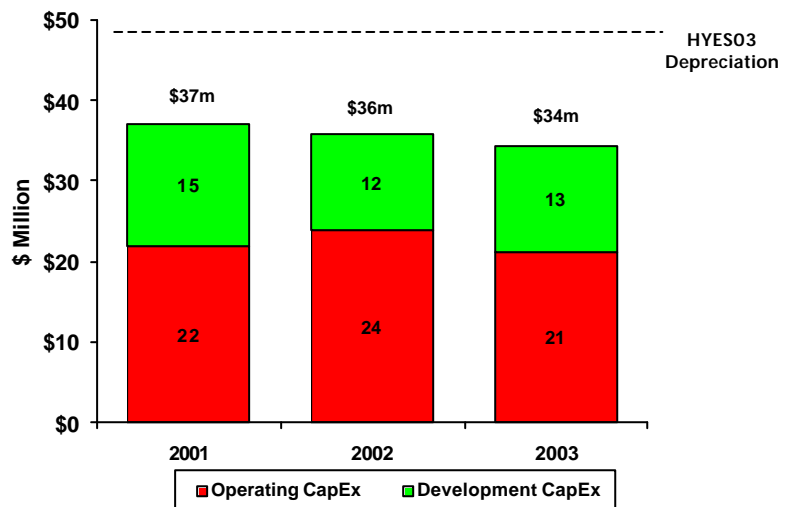
Review of EBIT movements



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Operating capex significantly below depreciation

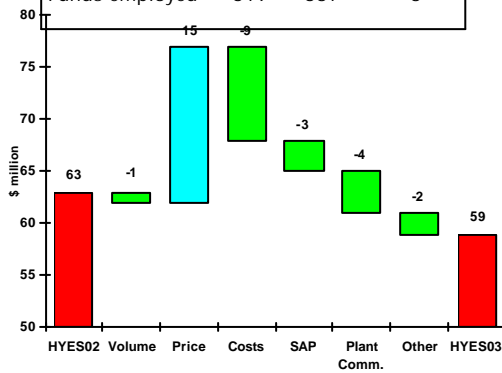


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Building Products – price improvements partially offset softer market and higher costs

\$m HYES	2003	2002	%
Trading revenue	462	462	-
EBITDA	81	80	1
EBIT	59	63	-6
Funds employed	619	637	-3

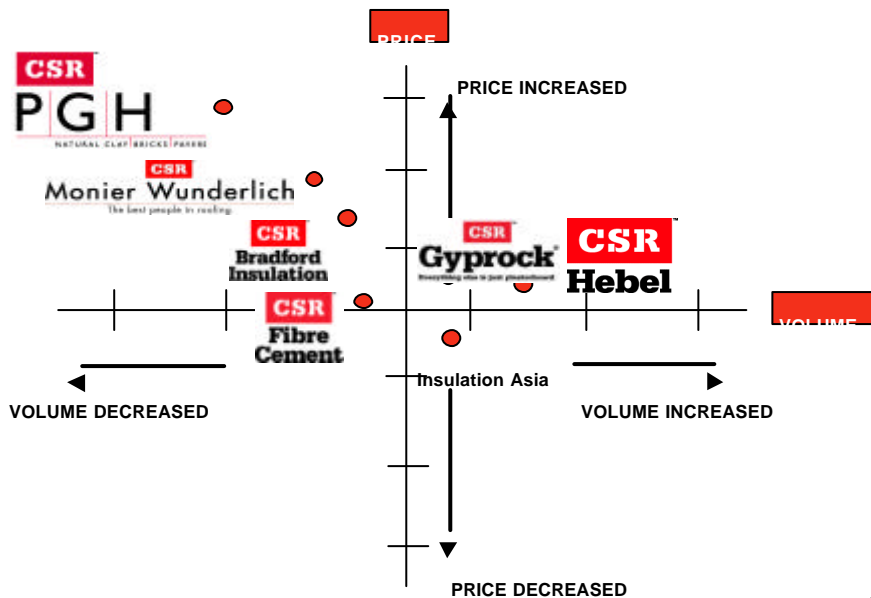


- Small overall volume decline with stronger commercial market offsetting 13.7% decline in east cost detached housing starts
- Pricing improvements achieved across whole product range more than offset volume decline
- Cost increases due to inflation and higher levels of R&M aimed at lifting factory reliability
- Ongoing impact on EBIT from SAP amortisation
- Increased costs in roofing from Rosehill commissioning and operating multiple plants in NSW

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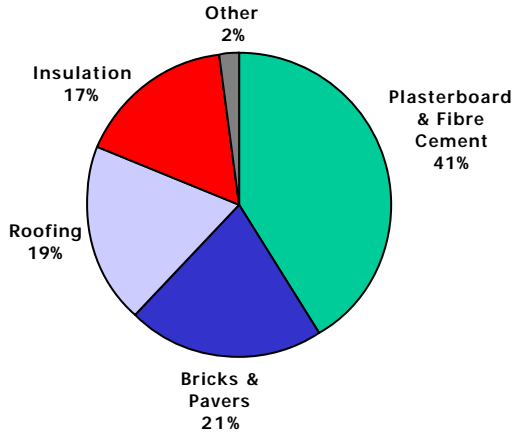
Pricing improvements in all products



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Review of performance by product

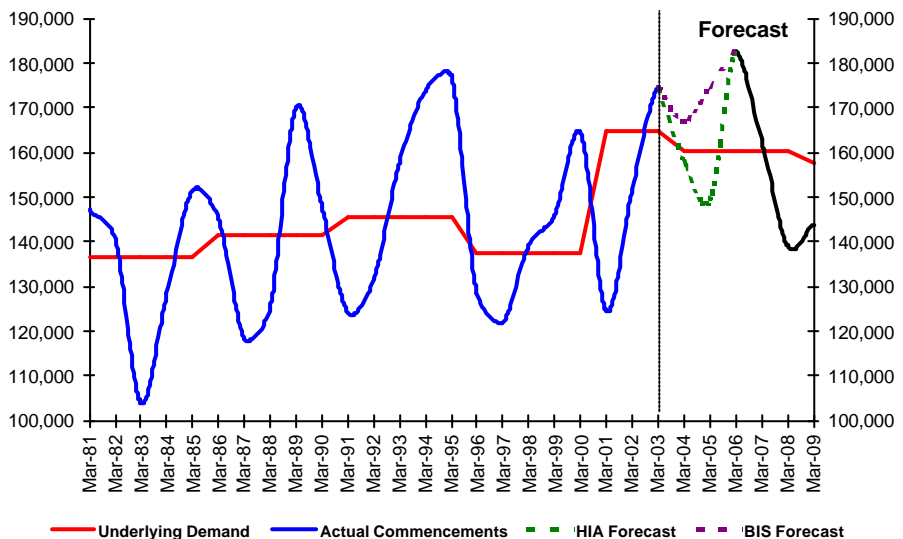


HYES03 Trading Revenue - \$462 million

- **Plasterboard** – improved performance due to stronger prices and higher volumes
- **Fibre Cement** – some reduction in volume offset by improved product mix. Successful launch of compressed panel product for commercial sector
- **Roofing** – Decreased volume due to market downturn. Rosehill commissioning continues – products are well received by the market
- **Bricks & Pavers** – strong increase in pricing offset by volume reduction. Hebel performing particularly well in commercial market
- **Insulation** – good turnaround in performance due to increased prices and cost control
 - Asia – China performing well with Malaysia and Singapore impacted by price competition



Australian housing outlook



Source: ABS, HIA and BIS Shrapnel

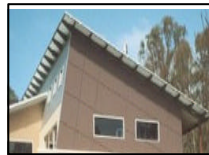


Product innovation focusing on the commercial sector

- ❑ **Compressed façade system designed for commercial market**
 - Allows for differential movement between sheets and vertical joints
 - Easy to install
 - Lightweight
 - Minimises leaking and cracking

- ❑ **Good commercial market acceptance since product launch in June 2003**

CSR ExpressWall
COMPRESSED SHEET FACADE SYSTEM

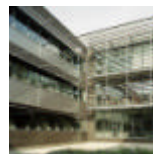


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Paroc Panel systems

- ❑ **CSR has signed an exclusive distribution agreement with Paroc Panel Systems of Finland**
 - CSR to distribute Paroc Panel in Australia, NZ and in most of Asia
 - Advanced sandwich panel system based on non-combustible core material between a coated steel outer shell
 - Well suited for external and internal walls and ceilings that require fire ratings, strength, tightness and thermal insulation
 - Strong global appeal with significant use in Europe – 10 million square metres sold to date
 - Currently exploring manufacturing feasibility in Australia and Asia



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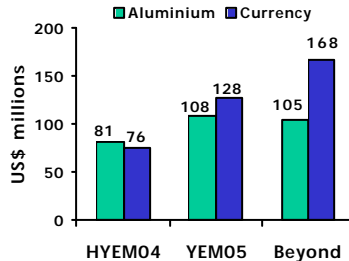
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Aluminium EBIT up 19.1%

\$m HYES	2003	2002	%
Trading Revenue	223	215	4
EBITDA	84	72	16
EBIT	73	61	19
Funds Employed	221	303	-27

- EBIT improvement of 19% on 4% increase in revenues
- Decrease in alumina costs contributed to margin improvement
- Profits also benefited from hedging
- Tonnage sold increased by 2% to 81,782
- World aluminium price increased to US\$1,400 a tonne for HYES03 compared to US\$1,353 for HYES02

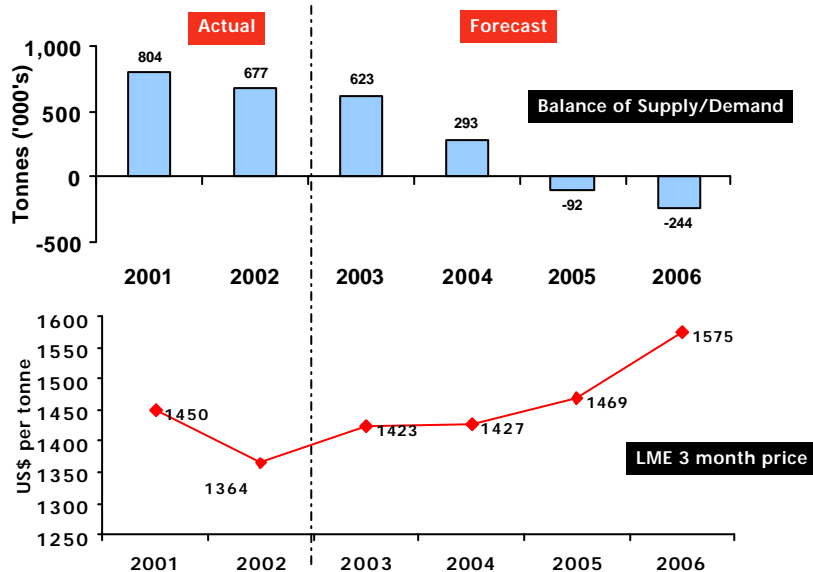
Hedge Book in US\$ millions



HYEMO4	YEMO5	Beyond	Average forward currency rate in US cents	Average forward aluminium price in US\$ per tonne
0.542	0.532	0.535	1,492	1,445
			1,453	



Aluminium market environment



Source: CRU International Ltd forecasts



\$75m expansion in Aluminium



- ❑ Gove Aluminium Finance (CSR 70%) to invest \$75 million in upgrade (total cost \$210 million)
- ❑ Tomago production to increase by 70,000 tonnes per annum (GAF share 25,235 tonnes)
- ❑ Construction to be completed over the next three months
- ❑ One of the world's lowest cost projects for increased aluminium capacity

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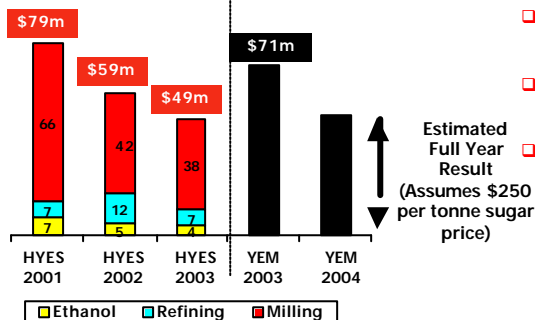
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Difficult trading conditions in Sugar continue

\$m HYES	2003	2002	%
Trading Revenue	423	420	1
EBITDA	66	78	-15
EBIT	49	59	-18
Funds Empl	630	698	-10

- ❑ 9.83 million tonnes of sugarcane milled, producing 1.45mt sugar, up from 1.43mt last year
- ❑ Trading revenue flat
- ❑ EBIT impacted by delayed STL dividend and reduced sugar hedging benefit
- ❑ Refining result down due to poor domestic trading conditions
- ❑ Ethanol result down due to reduced export prices
- ❑ Impact of sugar price movements: A\$10 per tonne change in price impacts EBIT by \$7 million

EBIT by Business



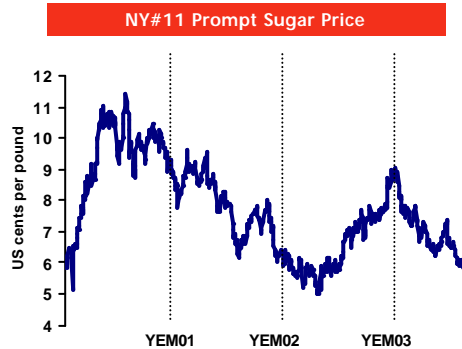
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Dynamics of the sugar market

- ❑ Sugarcane crop and raw sugar production steadily recovering – up 10% since 2001 – which is offset by significant drop-off in pricing

Half Year ended Sept	2003	2002	2001
Raw Sugar Production (mt)	1.45	1.43	1.32
CCS% of Sugarcane	14.35%	14.52%	14.74%
NY11 Average US cents per lb	6.76	5.86	8.43
CSR Pool Price – A\$/per tonne	250	250	341
CSR Final Pool Price (YEM)	NA	274	331



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\$100m renewable energy project



- ❑ \$100m investment at Pioneer Mill announced in September 2003
- ❑ Project is proceeding as planned with key contracts in line with budget
- ❑ Work plan in place to begin during the upcoming slack period
- ❑ Review of similar projects at other mills under way

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Property investments progressing well

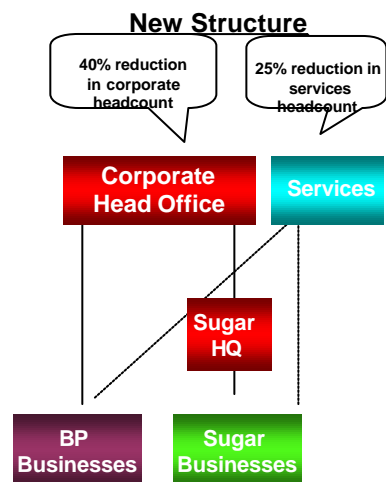
- ❑ **Woodcroft: 35 hectare residential development in Sydney**
 - Site remediation to be completed in January 2004
 - Mirvac development application lodged – home and land packages to be available in mid to late 2004
 - First payment to CSR expected in early March 2004
- ❑ **Erskine Park: 100 hectare industrial park**
 - Road construction has begun – other services (power, water) in process
 - Land to be available for sale/development in mid 2004
- ❑ **Penrith Lakes Development progressing to public exhibition of development plans in 2004**
- ❑ **Small contribution expected from other land assets this year**
- ❑ **Enviroguard (50% JV with Brambles) operations also progressing well**

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Corporate restructuring

- ❑ **Streamlining corporate overheads to reduce costs by at least \$15 million per year**
- ❑ **One-off restructuring charge of up to \$10 million to be taken this year**
- ❑ **Services function (IT, HR, accounts payable/receivable) to be merged into one unit**



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Outlook

- ❑ **Building Products** – Housing market in next six months expected to be below last year, however price increases expected to positively impact second half results
- ❑ **Aluminum** – Returns are well hedged to provide stability in profits. Results over the next six months will be impacted by timing of shipments and some higher one-off costs at Tomago
- ❑ **Sugar** – Pricing outlook likely to be in the \$230-\$250 a tonne range – down from \$274 per tonne in YEM03. Final crop expected to be slightly ahead of last year. Full year result likely to be in line or below half year result
- ❑ Small contribution from Property this year
- ❑ Overall, based on weakening sugar price outlook and stronger Australian dollar, operating result likely to be at least 5% below YEM03, excluding the one-off restructuring charge

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Summary

- ❑ **Following successful demerger of Rinker, CSR has made good progress on a number of initiatives:**
 - Improved the already strong balance sheet
 - Lifted factory efficiencies and customer service
 - Committed \$176 million to launch two growth projects to create value from surplus cash flow
- ❑ **Benefits of improvements in business performance, cost control and low risk growth should underpin dividend payout capacity in future years – full franking expected next year**
- ❑ **Capital management opportunities to provide additional value for shareholders**

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