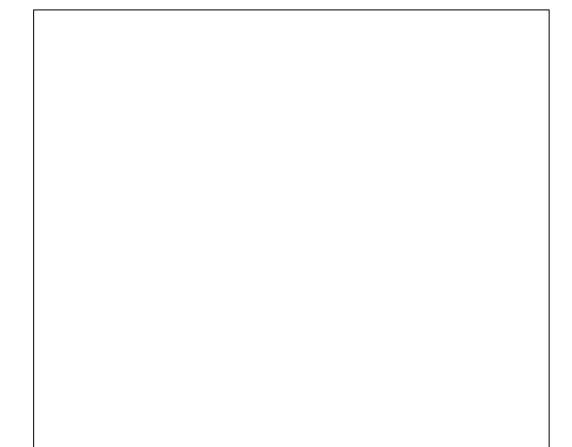


# Introduction

Peter Kirby Managing Director and CEO Analyst Presentation 10 February 2003

CSR



## Agenda

# Introduction

Peter Kirby MD & CEO, CSR Limited

## CSR Limited

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Alec Brennan MD & CEO, CSR Limited (*post-demerger*) Deputy MD and Director Strategy & Investments, CSR Limited (*currently*)

#### **Rinker Group Limited**

David Clarke MD and CEO Rinker Group Limited (post-demerger) Chief Executive, Rinker Materials Corporation (currently)

#### **Questions & Answers**

## Timetable

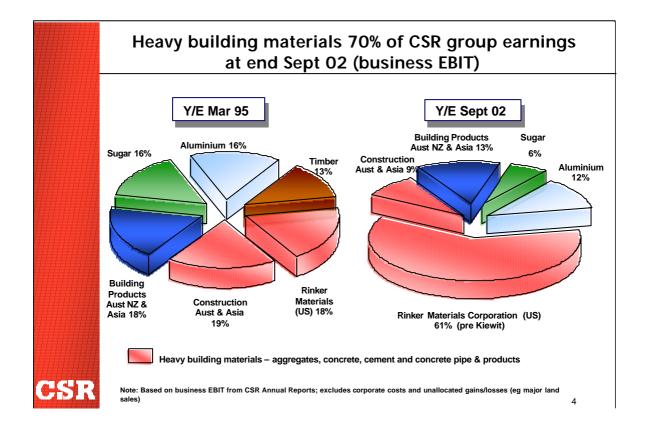
tem	Date
Lodge Scheme Booklet	10 February 2003
Transaction launch	10 February 2003
nstitutional and retail roadshow	11 February – 27 March 2003
Shareholder meeting	25 March 2003
Final court approval hearing	28 March 2003 (est.)
CSR and RGL shares begin trading separately	31 March 2003 (est.)

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# The expected timetable shows the shareholder

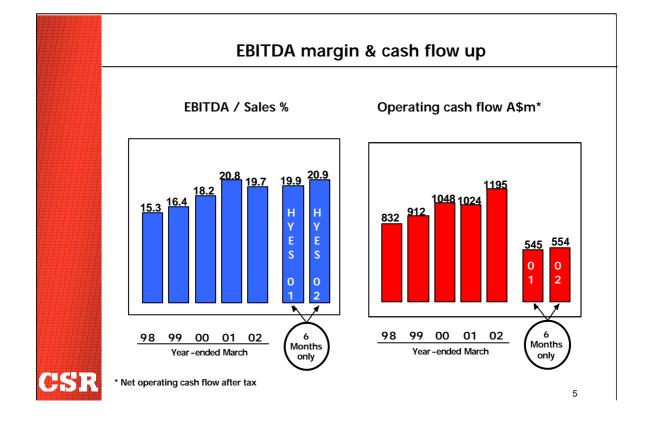
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meetings will be held on 25 March, followed by the court sign off before we conclude – hopefully as planned on 31 March.

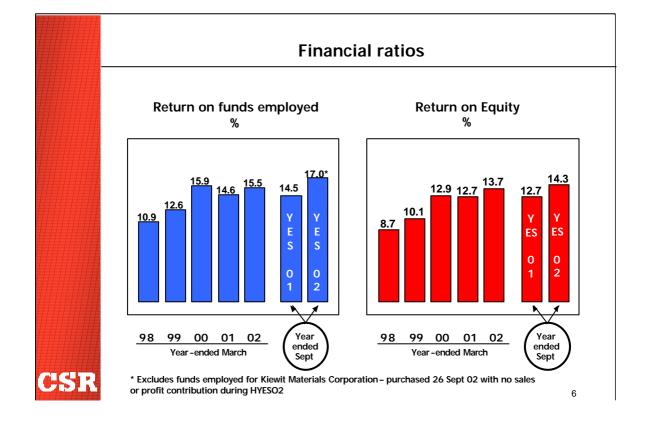


Around three quarters of CSR group EBIT today comes from heavy building materials...that is aggregates, concrete, cement and concrete pipes and products

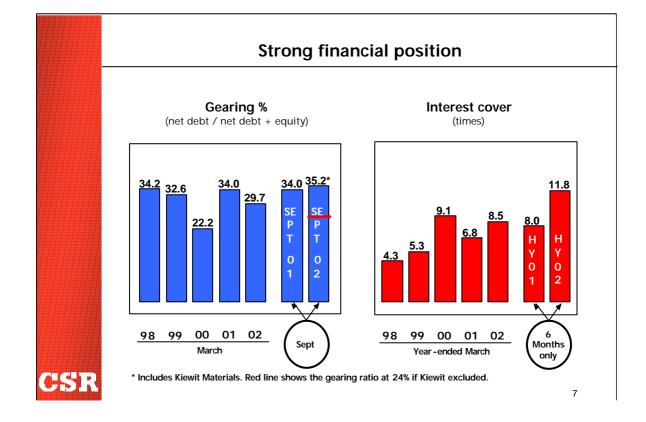
You can see the very significant change in the portfolio over the past few years.



- The next few charts just give you a quick reprise of our results over the past few years.
- This one shows the EBITDA to sales margin and operating cash flow have continued the upward trend of the past five years.
- Cash generation is one of the great strengths of CSR.

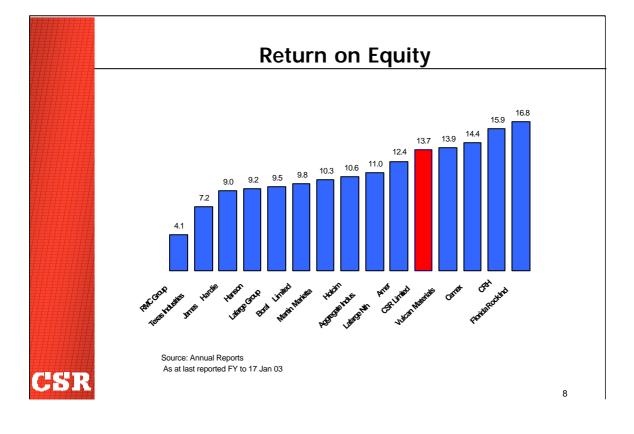


- The return on funds employed also continues to improve although it does bounce around with acquisitions.
- Return on equity has more than doubled over the past five years.

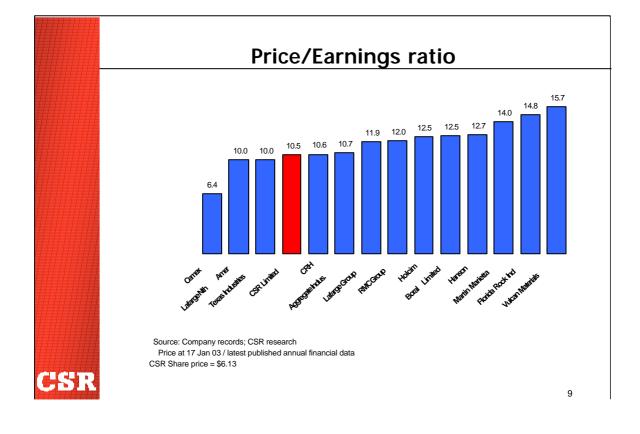


- CSR's financial position is very strong.
- Gearing is up this year due to the acquisition of Kiewit.

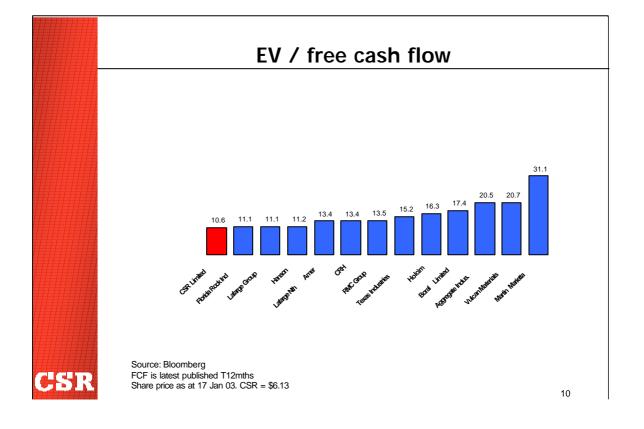
•But interest cover of almost 12 times at the half year ended September is extremely comfortable.



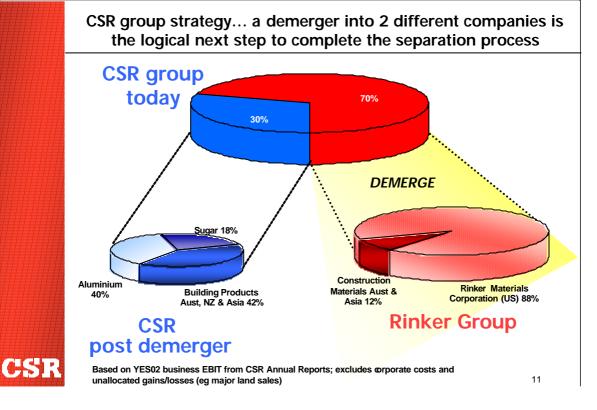
We have also managed to lift our return on equity to within the top quartile of our peers – with a return up to 14.3% at the end of September 2002.



#### Yet on ratios such as price / earnings – based on latest reported profit – we continue to rate in the bottom quartile



# Similarly with enterprise value to free cash flow, where we are right at the bottom of the pack



- The logical next step in our strategy to build value then is to complete this separation process through a demerger.
- The demerger involves spinning off the heavy building materials assets out of CSR.....and forming a new company called Rinker Group Ltd ("Rinker Group").
- CSR Limited will then comprise :
- the Building Products business which is the leading manufacturer of building products in Australia
- our Aluminium interest which holds a 25% stake in the Tomago aluminium smelter near Newcastle, and
- CSR Sugar, which is among the largest and most efficient sugar cane milling businesses in the world.

# Two strong Australian listed companies, appealing to different groups of investors



CSR

#### **Rinker Group Limited (RGL)**

One of the world's top 10 heavy building materials companies, growing strongly and building strong regional market positions in its key products...

#### **CSR Limited**

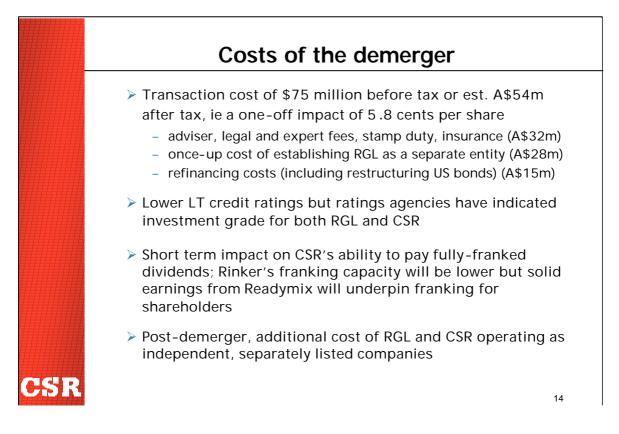
A higher dividend yielding, diversified company, with a stable earnings history, strong cash flows and some of Australia's best known household brands...

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We will then have two separate Australian companies – both listed on the Australian Stock Exchange, both expected to be within the ASX Top 100 and both headquartered in Australia.

#### Strategic rationale and benefits of a demerger

- In line with CSR strategy since 1998 for separation and growth of heavy building materials while lifting shareholder value
- Creates two strong, focused companies both investment grade, and expected to be in ASX Top 100
- Precedents show step change in management and board focus lead to improved performance over time
- Improved ability to pursue growth options, including longer term flexibility for RGL equity as acquisition currency, if appropriate
- > Separation offers a clear outcome and provides shareholder choice
- Dividend policy and capital allocation to better facilitate individual business strategies
- Clearer alignment of employee compensation plans with shareholder value for Rinker people
- Opportunity for stock market re-rating



The demerger is estimated to cost around \$75 million pre-tax and around \$54 million after tax – or a one-off cost of just 5.8 cents per share.

That compares with \$65 million for each of the BHP Steel and One Steel demergers – both of which were significantly smaller – and around \$127 million for Western Mining.

#### In summary

Improved performance over past 5 years

>Further opportunity to enhance value with a demerger

Two strong companies – both likely investment grade, history of solid cash flows, leading market positions, strong management & proven performance versus peers

>Expect CSR to be a higher yield stock; Rinker a growth stock

Rinker growth : plentiful bolt-on opportunities, solid acquisition track record and financial strength to support funding

CSR growth : sensible growth options to supplement performance improvement focus

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>Objective to deliver further value to current shareholders