

### INTRODUCTION

**Jerry Maycock** 



### CYCLICAL LOWS IN TWO OF CSR'S MAJOR BUSINESSES

INTRO ALUMINIUM BUILDING PRODUCTS SUGAR PROPERTY FINANCIAL MANAGEMENT OUTLOOK

### Difficult trading conditions affects cyclical businesses

- Sugar earnings improve from increased raw sugar price and continued earnings growth from Refining and Ethanol
- Building Products impacted by rapid volume decline in second half
- Significant drop in metal price on unhedged proportion impacts Aluminium result
- Group EBIT \$320.1m in line with market guidance down 17% against YEM08

### Balance Sheet

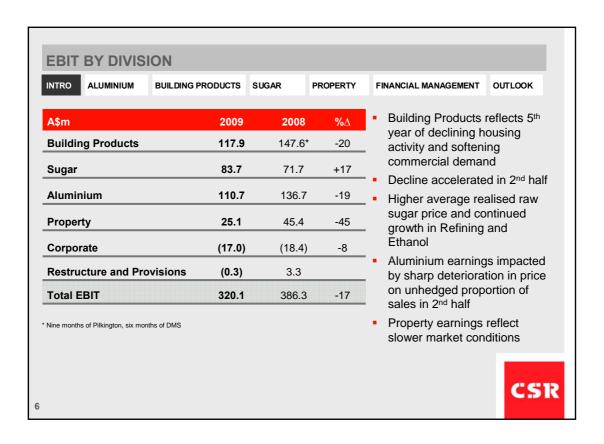
- Review of asset values in light of trading environment
- Write down of assets in Building Products and Property
- Increase in Product Liability provision as previously foreshadowed
- Refinancing complete, no maturities until YEM11

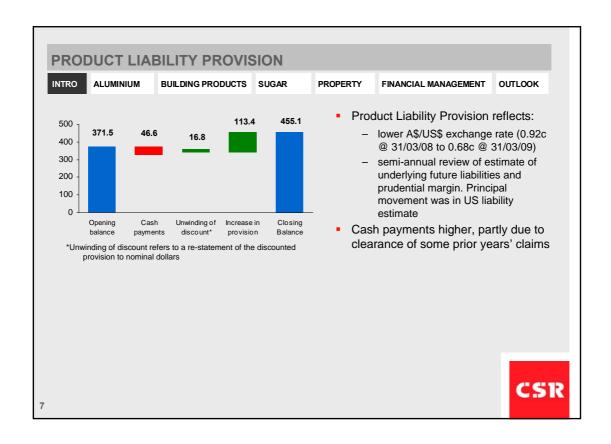
### Continue to manage through cycle and position for growth

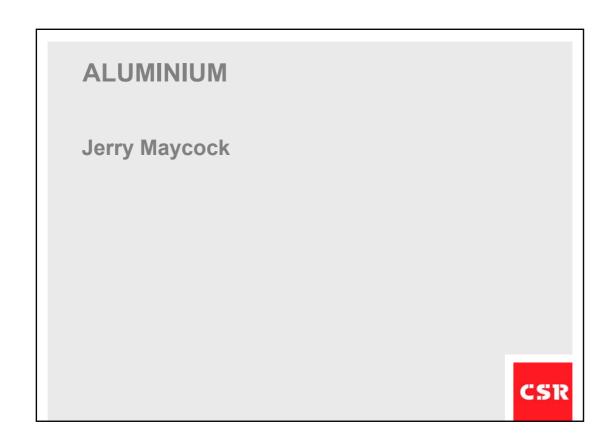
- Continued realignment of businesses to meet current market demand
- Near completion of key major capital projects to enhance future cash flow
- CSR remains well positioned for medium term growth

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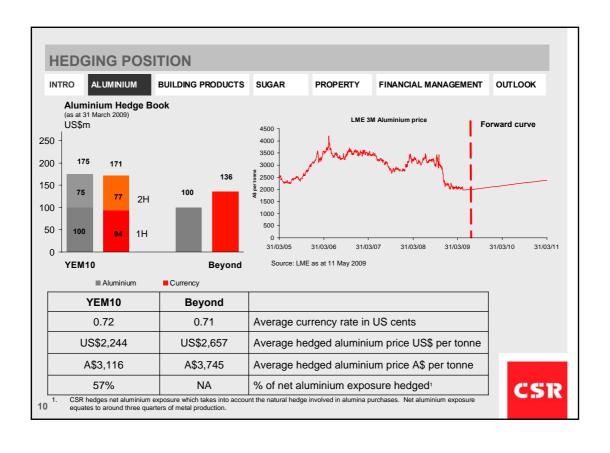
NTRO ALUMINIUM BU	ILDING PRODUCTS	SUGAR	PROPER1	FINANC	CIAL MANAGEMENT	OUTLOOK	
ALUMINION BO	ILDING! NODGG10	OOCAIX	T KOT EK	I III	SIAL MANACEMENT	COTLOCK	
A\$m	2009	2008	<b>%</b> ∆		Group EBIT in line with market guidance Significant items include carrying value adjustments, asset write-downs, increase in product liability provision Final dividend 1.5c per share fully-franked – in line with dividend policy		
Trading Revenue	3,492.8	3,231.3	+8	•			
EBITDA	474.9	536.5	-11				
EBIT	320.1	386.3	-17	asset			
Net Finance Expense	(105.8)	(93.7)	+13	•			
Tax Expense	(47.5)	(63.4)	-25	fully-fi			
Outside Equity Interest	s (32.8)	(36.4)	-10	dıvıde			
Net profit pre sig. items	134.0	192.8	-30				
Significant items after t	ax (460.5)	(15.4)	-				
Net profit after sig. item	s (326.5)	177.4	-284				
EPS pre sig. items	12.2c	20.9c	-				
Interim dividend per sh	are 6c	6c	-				
Final dividend per share	e 1.5c	9c	-				
Total Dividend per shar	e 7.5c	15c	-50		C		

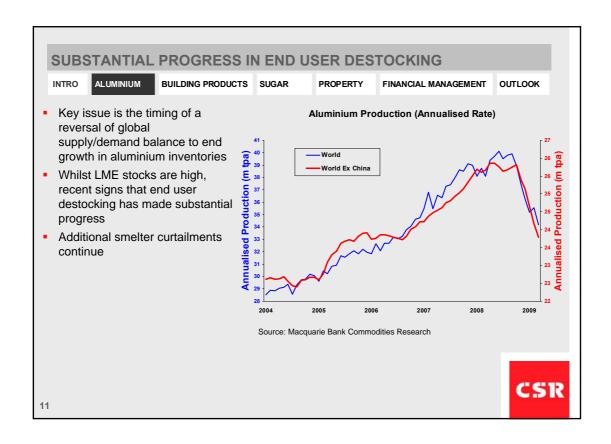


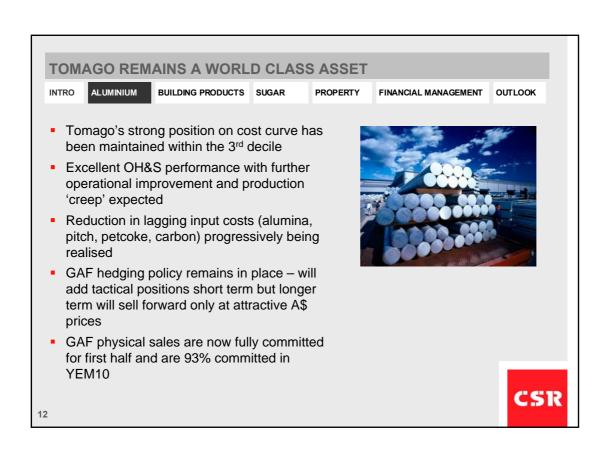


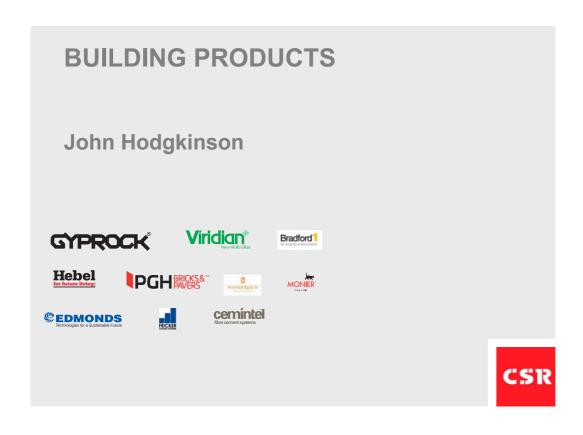


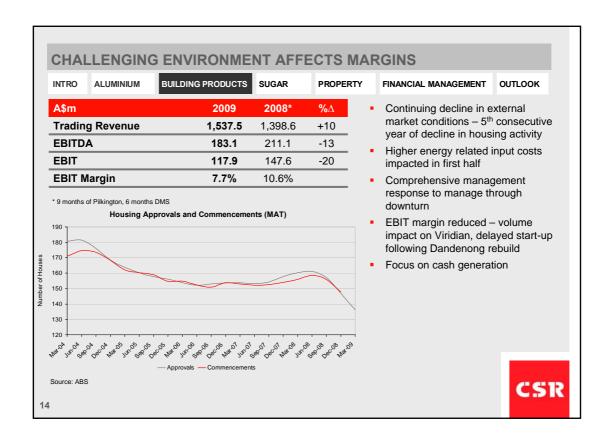
A\$m Sales ('000 tonnes)	2009 186.1	<b>2008</b> 184.4	%∆ +1	<ul> <li>Major decline in LME price in last 5 months of YEM09</li> </ul>
Ave realised price per tonne Trading Revenue	2,924	3,025	-3	<ul> <li>EBIT Margin squeeze from declining pricing and lagging input cost reductions</li> </ul>
EBIT Margin	110.7	136.7	-19	<ul> <li>Earlier spike in oil price drove up carbon material costs</li> </ul>
LME/US\$ tonne	2,274	2,671		<ul> <li>Improved operating performance at Tomago smelter increases metal</li> </ul>
US\$/A\$ average rate  LME/A\$ tonne	2,869	0.869 3,074		output

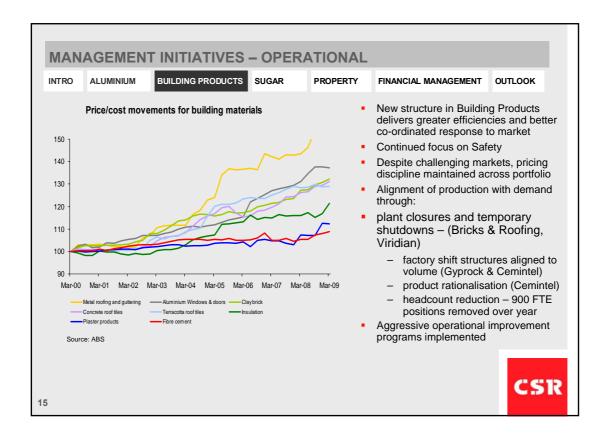




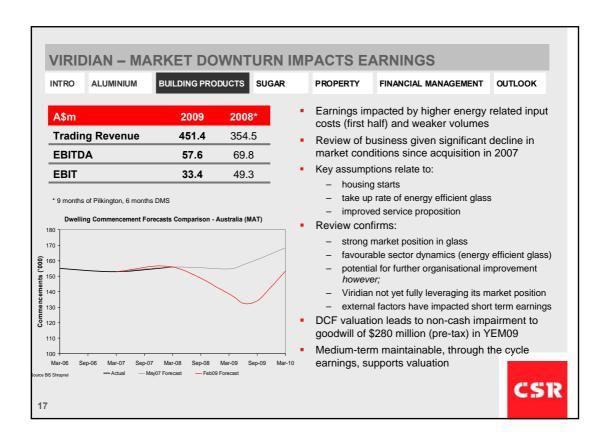


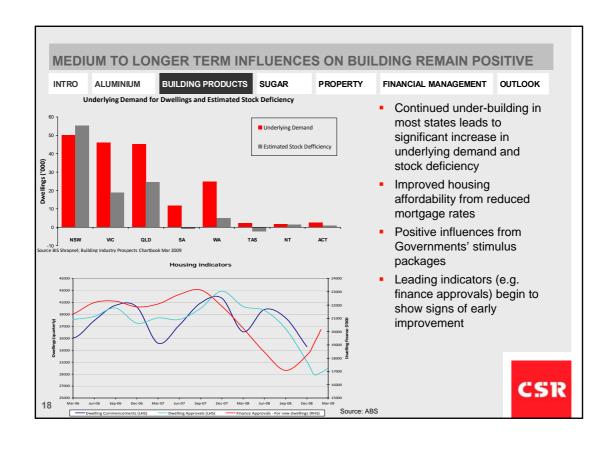












### **ENDORSEMENT OF CSR'S ENERGY EFFICIENCY STRATEGY** ALUMINIUM BUILDING PRODUCTS SUGAR PROPERTY FINANCIAL MANAGEMENT INTRO Move towards greater energy efficiency in built environment being driven by: Increasing energy costs Further, recent regulatory and policy announcements - Federal Insulation Rebate Scheme **COAG Inter-government Agreement** - targeting minimum of six stars or equivalent for new residential buildings by 2010 phase in mandatory disclosure of energy efficiency of commercial buildings and tenancies



lease from 2010

Higher level of community awareness and evolving consumer attitudes re energy efficiency

 phase in mandatory disclosure of residential building energy efficiency at time of sale and

 CSR's energy efficient product portfolio well placed to meet growth in demand

from 2010

CSR

OUTLOOK

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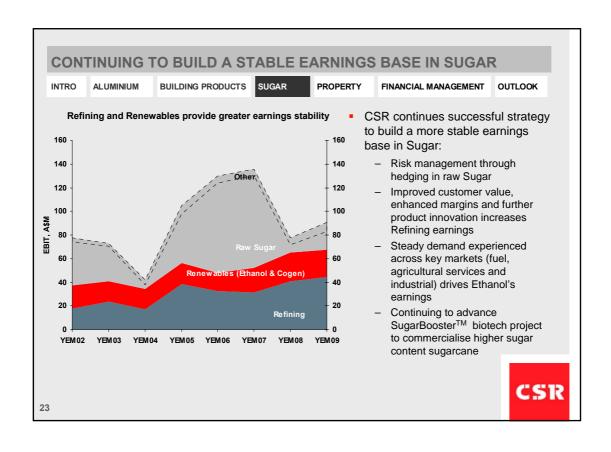
WELL POSITIONED FOR CYCLICAL UPTURN BUILDING PRODUCTS SUGAR INTRO ALUMINIUM **PROPERTY** FINANCIAL MANAGEMENT OUTLOOK Bringing together CSR retains substantial leverage to cyclical the best in building improvement in building cycle Capital reinvestment program (now nearly complete) has strengthened individual assets in advance of cyclical upturn Strong brands in energy efficient markets to leverage industry and regulatory moves towards greater energy efficiency in the built environment New streamlined structure provides ongoing efficiencies and aligned strategy 20

# SUGAR

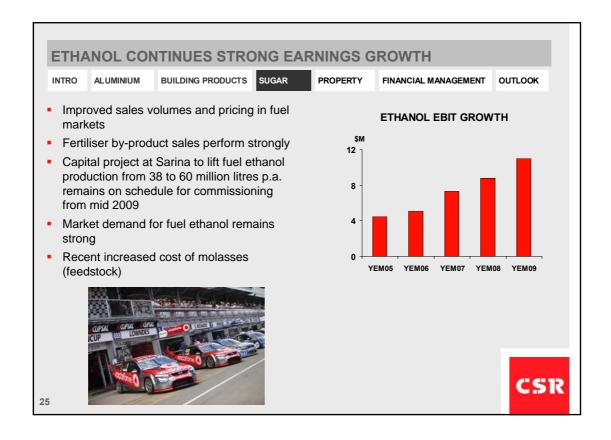
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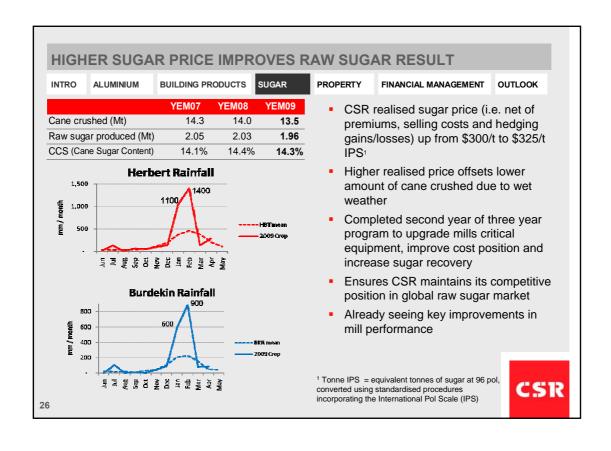


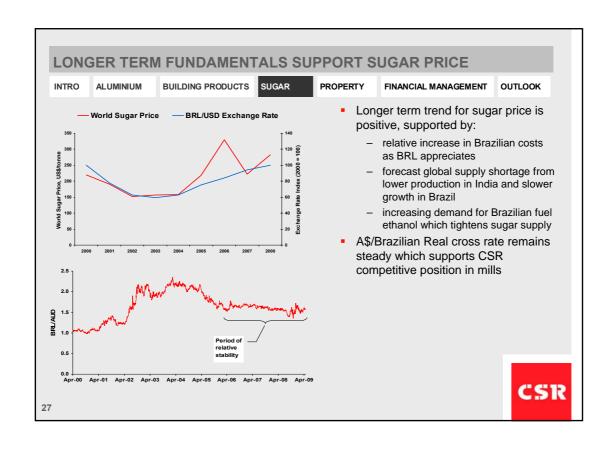
NTRO ALUMINIUM	BUILDING PRODUCTS SU	GAR	PROPERTY	FINANCIAL MANAGEMENT	OUTLOOK	
A\$m	2009	2008	<b>%</b> ∆	<ul> <li>Improved earnings acro all areas of Sugar</li> <li>Higher average realised</li> </ul>		
Frading Revenue	1,410.7	1,274.2	+11			
EBIT	83.7	71.7	+17	price improves	_	
EBIT margin	5.9%	5.6%		<ul> <li>Enhanced value</li> </ul>		
EBIT by Business				and margins drives Refining		
Raw Sugar Milling	35.2	27.8	+27	<ul> <li>Higher fertilise ethanol sales i</li> </ul>		
Refining	44.7	41.1	+9	Ethanol earnin		
Ethanol	11.0	9.0	+22			
Other	(7.2)	(6.2)				

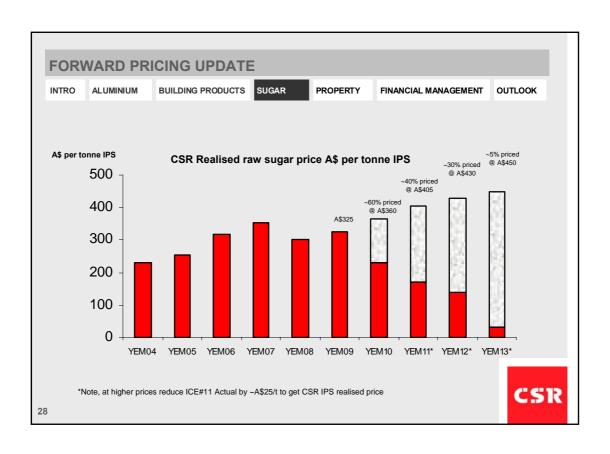








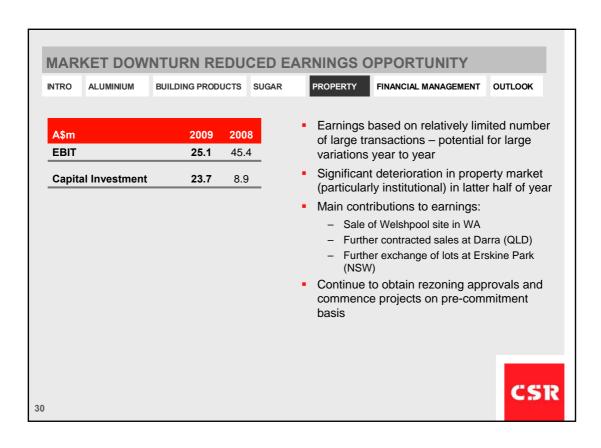




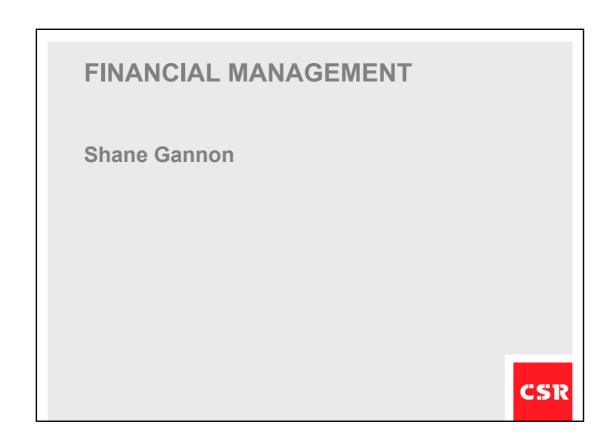
### **PROPERTY**

### **Shane Gannon**

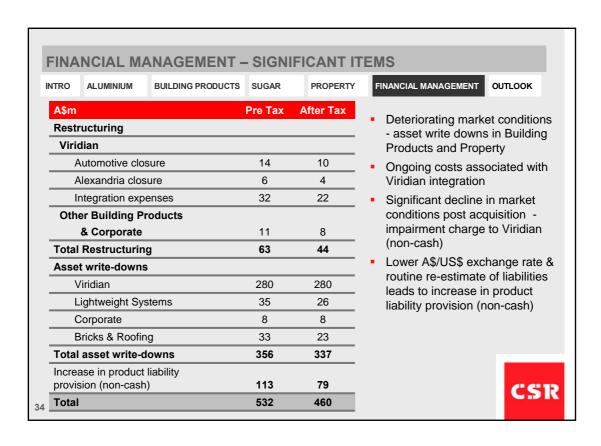


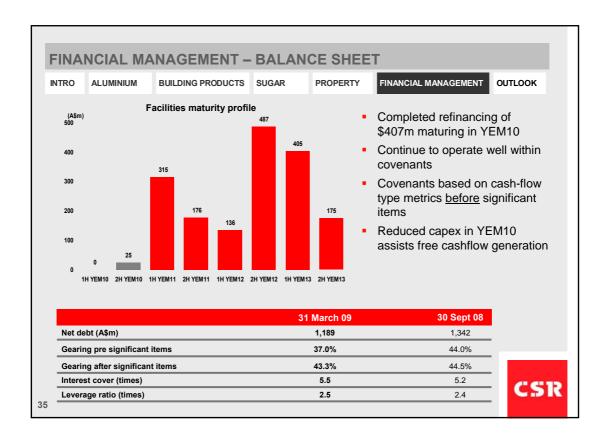


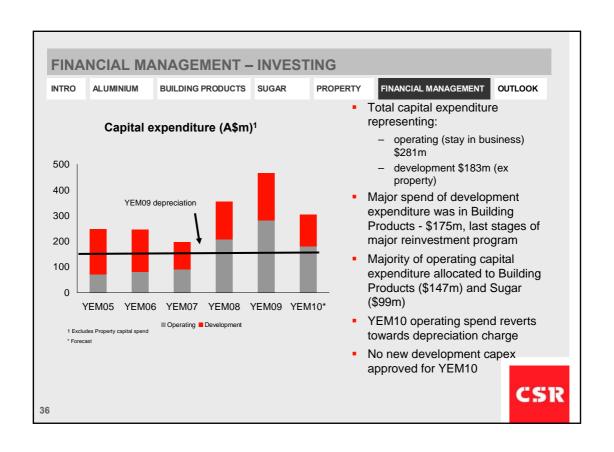
INTRO	ALUMINIUM	BUILDING PRODUCTS SUGAR		PROPERTY	OUTLOOK	
Project		Description		Status	Est	imated Gross
Darra, Brisbane		~16 hectare light industrial sub-division		Fully developed	revenue	
				Further contracted	\$45m	
Erskine Park, Sydney		12 hectare industrial sub- division		DA Approved		
				Marketing program	\$30m	
Narangba, Brisbane		600 lot residential		Rezoning anticipat	\$100m	
Brendale, Brisbane		70 hectare industrial		Site remediation w	\$130m	
		600 lot residential		Rezoning expected	\$110m	
Chirnside Park, Melbourne		450-500 blocks		Vic State Govt dete application	\$100m	
		Brend	ale – Re	1. sidential	Estimated gross realisation of e of fully-serviced, deve	
		Chirns	ide Park			
		Narangba				
		Brendale Indus	trial			
Erokin	e Park					



NTRO ALUMINIUM BUILDIN	PRODUCTS	SUGAR	PROPE	RTY	FINANCIAL MANAGEMENT OUTLOOK	
Profit & loss summary A\$m	2009	2008		Reve	nue growth in Building Products & Sugar	
Revenue 3,493		3,231		<ul> <li>Reduction in margin in Building Products &amp; decreased earnings from Property have impacted EBIT result &amp; margin</li> </ul>		
EBIT 3		386				
EBIT margin 9		11.9%		<ul> <li>Reduced EBIT has reduced Net profit, decrease tax expense (pre-sig) has been partially offset b slight increase in financing costs</li> </ul>		
Net profit (pre-sig items) 134		193				
Net profit (after-sig items)	(326)	177	•	<ul> <li>Final dividend 1.5cps - ongoing prude management</li> </ul>		
Key measures	2009	2008	•	EPS i	impacted by lower earnings & more shares or	
Total dividend per share	7.5c	15c	•		concessions & utilisation of capital losses tin a lower effective tax rate	
EPS (pre-sig items)	12.2c	20.9c	•		flow from operations impacted by lower DA & working capital	
Effective tax rate (pre-sig items	3) 22.2%	21.7%				
Cash Flow from Operations	214	326			CCT	







### **CONCLUSION & OUTLOOK**

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#### SHORT TERM ACTION - MEDIUM TERM STRATEGY INTACT

INTRO ALUMINIUM

BUILDING PRODUCTS SUGAR

PROPERTY

FINANCIAL MANAGEMENT

OUTLOOK

#### Short term:

- Tight management of controllable elements, focused on cash generation
- Pragmatic review of carrying values in Building Products reflects timing and severity of cycle plus large goodwill element in Viridian
- Viridian to move from a large asset renewal phase to meeting the big challenge of earnings recovery – based not only on cyclical uplift but also emphasising its strengthening value propositions for partners and end users
- Diminishing development capex spend will enable free cash flow to be redirected to debt amortisation, especially from H2 onwards

#### Strategically

- Energy efficiency theme is starting to be more visible on demand side in Building Products and Sugar
- Overall quality of sugar earnings continues to improve
- Building Products very well positioned to capitalise on operational leverage
- Aluminium retains its excellent competitive position
- As market conditions normalise, continue quest for opportunities to build additional value from portfolio restructuring

value CSR

#### POSITIVE FACTORS STARTING TO BECOME EVIDENT

INTRO ALUMINIUM BUILDING PRODUCTS SUGAR PROPERTY FINANCIAL MANAGEMENT OUTLOOK

- Property conditions likely to remain soft
  - Progress medium term pipeline of developments
- Building Products continue to assume 124,000 residential housing starts in YEM10 and 30% decline in commercial construction from last year; however,
  - More recent positive trend from early leading indicators (finance approvals, dwelling approvals)
  - Further recent validation of CSR's energy efficient strategy (FIRS, COAG)
  - Business has been 'right-sized' and has substantial leverage to cyclical upturn
- Aluminium metal price has stabilised expect modest recovery in price in YEM10
  - Prior hedging 57% of net exposure hedged in YEM10
  - Over 90% of production committed to sales
- Sugar lower crop (10-15%) but higher average raw sugar price
  - Global trends support sugar price fundamentals
  - Solid growth in Refining continues
- Group

 Whilst the first half of YEM10 looks challenging for Building Products, and Property will remain soft, there are now enough positive signs to create cautious optimism for the CSR Group as a whole later this year

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