4 November 2021

CSR Limited

Results Presentation – Half Year Ended 30 September 2021





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CSR



Results overview

Julie Coates, Managing Director & CEO



Delivered strong result

| CSR Group Revenue \$1.1bn 6% • Building Products revenue \$821.1m, up 3% | CSR Group EBIT ¹ \$132.6m • Building Products EBIT ¹ \$120.6m, up 25% | EBIT by business ¹ Aluminium 13% Property 4% Property 4% Building Products 83% |
|---|--|--|
| Net profit after tax (before sig items)30%\$87m• Statutory net profit after tax \$156.6m, up from \$58.7m | Earnings per share ¹ 31% 17.9c | Interim dividend 13.5 centsUp from 8.5c HY21 interim dividend2 (fully franked)• Fully franked with payout ratio at top end of dividend policy3 |

- 1. Earnings before interest and tax (EBIT) and earnings per share are all before significant items. They are non-IFRS measures and are used internally by management to assess the performance of the business and have been extracted or derived from CSR's financial statements for the half year ended 30 September 2021 (HY22). All comparisons are to the half year ended 30 September 2020 (HY21) unless otherwise stated.
- 2. HY21 included a special dividend of 4.0 cents per share (fully franked), in addition to the interim dividend.
- 3. CSR policy is paying dividends between 60-80% of full year net profit after tax (before significant items).

Prioritising workplace health and safety

Managed COVID safe workplace across changing requirements

- Managed COVID safe workplace aligned to changing requirements across different states
- Supported workforce for vaccination appointments with paid leave
- Working through return to office requirements



Improving safety performance

- Significant improvement in last six months
- Key focus areas of the three year safety strategy launched in early 2021:
 - Managing risk effectively
 - Increase the transparency of reporting
 - Empower teams at the site level to help lead and take ownership for safety

Total recordable injury frequency rate reduced

> 13.3 то 11.6

in last six months



at 12 sites

116 sites achieved zero recordable injuries in the 12 months to 30 September 2021

Increased focus and investment across mental health and wellness

- Launched Wellbeing@CSR program with dedicated tools and resources and 24/7 support for all employees and their families
- RUOK? Day mental health awareness week with company wide activities in September
 - Live mental health webinars reached more than 550 people
- Expanded manager support tools and hotline for coaching and support

Key milestone



PGH Scoresby 20 years lost time injury free (produced 640 million bricks in 1.9 million hours)

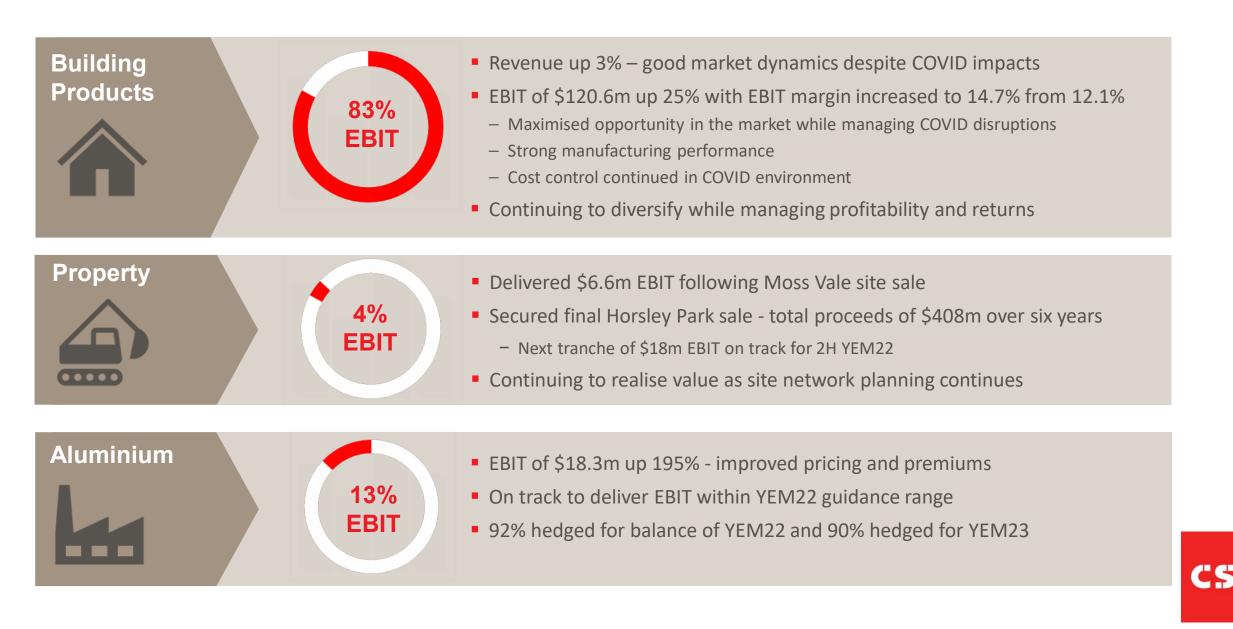
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Sustainability: a strategic foundation

Monthly review of progress to 2030 targets and key projects is led by the Sustainability Steering Committee which includes the full
executive team

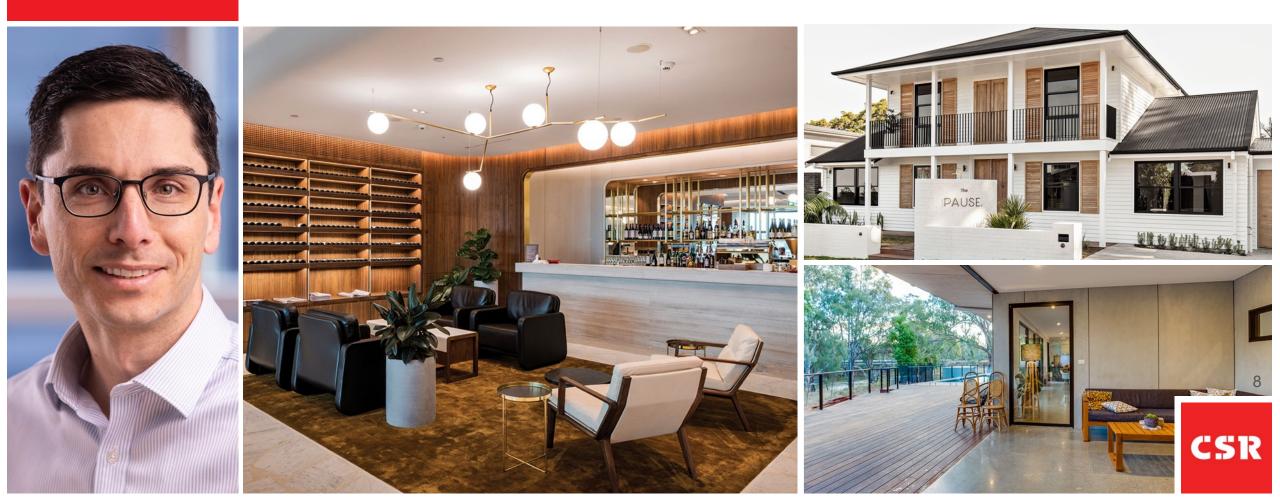
| Reducing emissions | Environment | Social | | |
|--|--|--|--|--|
| 32% reduction (p/t of saleable product) from 2010 to 2020 Additional 30% reduction target to 2030 Climate change modelling completed on three largest businesses | 2030 targets on track – emissions and energy Water and waste projects under review Since 2015, \$3.4 million invested in Solar PV systems across 11 sites A further \$1m in Solar PV projects underway | Sustainable procurement Extensive raw material and product testing, compliance and certification process in accordance with Australian and International Standards Expanding supplier network with social enterprises (including indigenous and disability owned businesses) to meet 2030 target | | |
| | 2030 Targets | Modern slaveryExpanded risk profile up to Tier 10 suppliers | | |
| GHG emissions (per tonne of saleable product) ¹ | TOWARD AND DESCRIPTION OF AND DESCRIPTION OF A DESCRIPTION OF | and comprehensive vendor on-boarding process Diversity | | |
| 350 | Statistic context 5% of indirect spend by Procurement to be spent with social enterprises | Female participation as of 30 September 2021: | | |
| 250 | 12 RESPONSIBLE CONSUMPTION AND PRODUCTION 75% reduction in solid waste to landfill 30% reduction of potable water consumed (ltr) p/t of saleable product (intensity) | Board 50% Executive Leadership Team (ELT) 33% (including CEO) | | |
| 150 11 12 13 14 15 16 17 18 19 20 21 | 30% reduction of greenhouse gas emissions (CO2e) kg p/t of saleable product | Direct reports to ELT 34% Diversity support - Updated parental leave options, flexible working | | |
| 1. Emissions data based on the year ended June. | Enhance biodiversity outcomes on CSR sites and developments | Champions of Change Coalition - Focus on heavy automotive, manufacturing, gas and electricity services | | |

Strong execution across all businesses



Financial results

David Fallu, Chief Financial Officer and EGM Property and Aluminium



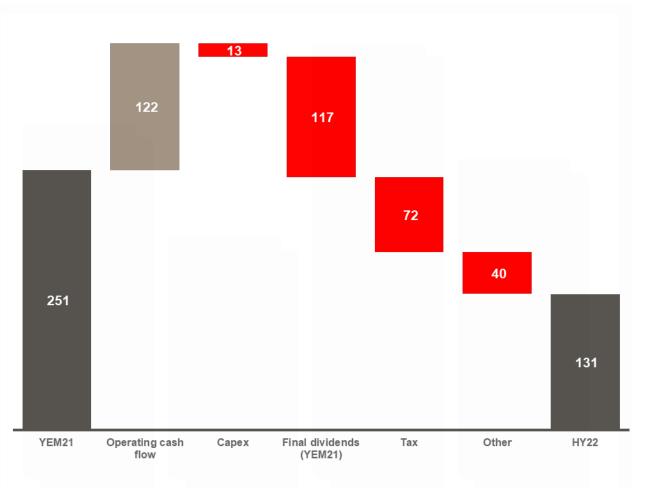
Improved underlying results – net profit after tax¹ up 30%

| A\$m (unless stated) | HY22 | HY21 | change |
|---|---------|---------|--------|
| Trading revenue | 1,138.3 | 1,075.5 | 6% |
| EBIT ¹ | | | |
| Building Products | 120.6 | 96.3 | 25% |
| Property | 6.6 | 1.7 | 288% |
| Aluminium | 18.3 | 6.2 | 195% |
| Corporate | (12.9) | (9.8) | |
| Group EBIT ¹ | 132.6 | 94.4 | 41% |
| Net finance costs ¹ | (5.9) | (0.8) | |
| Tax expense ¹ | (36.5) | (25.0) | |
| Non-controlling interests ¹ | (3.6) | (2.2) | |
| Net profit after tax before significant items | 86.6 | 66.4 | 30% |
| Significant items after tax | 70.0 | (7.7) | |
| Statutory net profit after tax | 156.6 | 58.7 | 167% |

1. Before significant items.

- Revenue up 6% reflecting volume growth in Building Products and improved Aluminium pricing
- Cost management SG&A as a % of revenue stable in a COVID constrained environment
- CSR Group EBIT up 41% reflecting growth in Building Products and improved Aluminium result
- Net finance costs higher due to FX volatility impacting Aluminium
- Significant item relating to the recognition of \$71.2m in carry forward capital tax losses
- Statutory net profit after tax \$156.6m, up from \$58.7m

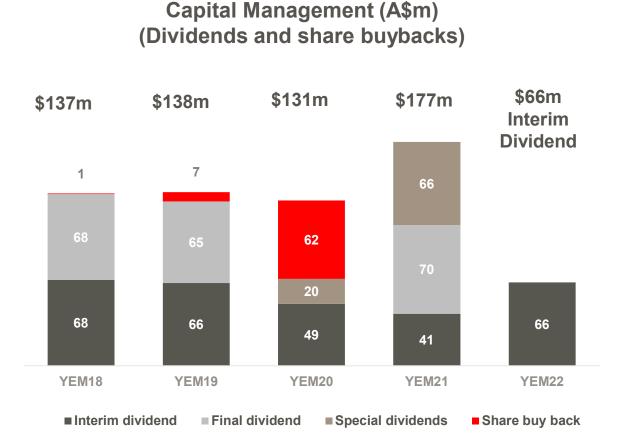
Operating cashflow



Movement in net cash position (A\$m)

- Net cash position supported by strong operating cash flow
- Working capital maintained at March 2021 levels following strong inventory management in YEM21
- Capex lower in COVID constrained environment
- YEM21 final dividend included a \$46m special dividend
- Tax higher due to timing of payments with additional ~\$10m expected in 2H
- Other items included hedging prepayments of \$39m

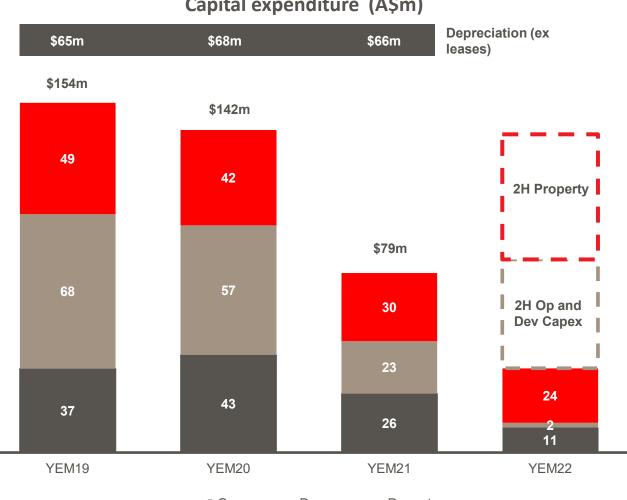
Interim dividend at top end of dividend policy



- Interim dividend to be paid of 13.5 cps (fully franked)
- Payout ratio at top end of dividend policy
- Property transactions provide opportunity for future special dividends



Reduction in capex reflects COVID environment



Capital expenditure (A\$m)

- First half capex reduced with some projects delayed due to COVID restrictions
- Increase in capex expected in second half of the year
 - Building Products capex to be supported by reduced COVID restrictions
 - Increased Property capex to deliver next stages of Horsley Park
- YEM22 expected to be in line with prior years

■Op capex ■Dev capex ■Property

Property results

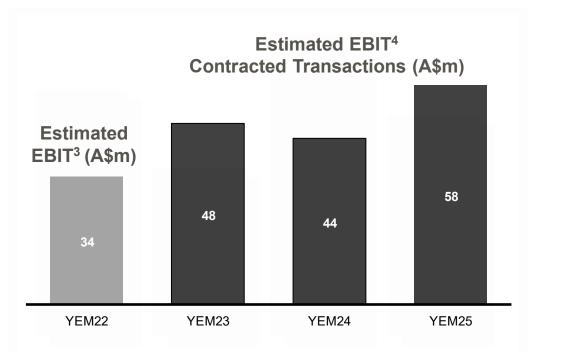
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David Fallu, Chief Financial Officer and EGM Property and Aluminium



Property – Horsley Park driving earnings over the next four years

| A\$m unless stated ¹ | HY22 | HY21 | change |
|---------------------------------|-------|-------|--------|
| EBIT | 6.6 | 1.7 | 288% |
| Funds employed ² | 153.0 | 174.2 | (12%) |



- 1. EBIT (before significant items).
- 2. Excludes cash and tax balances and certain other non-trading assets and liabilities as at 30 September.
- 3. Includes Property operating costs.
- 4. Includes estimated Property operating costs and excludes any other future transactions.

- First half includes EBIT of \$7m from Moss Vale, NSW sale
- Second half of YEM22 EBIT will include:
 - Stage 2.2a at Horsley Park, NSW \$18m
 - Smaller transactions at Thornton, QLD and Chirnside Park, VIC (~\$11m)

Further progress on Property transactions

- Contracted sale of final tranche at Horsley Park in July 2021
- Sale of site at Warner, QLD for EBIT of ~\$30m expected in YEM23

Active projects pipeline to deliver long-term earnings

- Continuing to grow the value of key properties and projects
- Schofields, NSW residential 1,525+ lots
 - Zoning under review as part of wider flood zone planning in the area
- Badgerys Creek, NSW 200ha industrial
 - Industrial zoning confirmed in September 2020 with quarry rehabilitation underway

| MAJOR SITES | ТҮРЕ | YEM 21-25 | YEM 26-30 | Beyond |
|--|--|--------------|--------------|--------|
| Schofields, NSW (Residential) | 90ha residential site in final stages of rezoning for approximately 1,525+ lots Stage 1 (32ha) – timing based on market conditions Stage 2 (58ha) – currently PGH Bricks operating plant. Timing based on market conditions and operational network requirements | ~ | ~ | ~ |
| Badgerys Creek, NSW (Industrial) | 200ha site adjacent to the Western Sydney Airport with industrial zoning confirmed in Sept 2020 Rehabilitation of former quarries underway | | ~ | ~ |



Aluminium results

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David Fallu, Chief Financial Officer and EGM Property and Aluminium



Aluminium – EBIT higher reflecting improved A\$ aluminium price

| A\$m unless stated ¹ | HY22 | HY21 | change |
|---------------------------------------|---------|---------|--------|
| Sales (tonnes) | 103,467 | 102,526 | 1% |
| A\$ realised price ² | 3,065 | 2,715 | 13% |
| Revenue | 317.2 | 278.4 | 14% |
| EBIT | 18.3 | 6.2 | 195% |
| Funds employed ³ | 112.3 | 140.6 | (20%) |
| EBIT/revenue | 5.8% | 2.2% | |
| Return on funds employed ⁴ | 28.1% | 29.1% | |

EBIT movement A\$m

| HY21 | 6.2 |
|-------------------------------------|--------|
| Volume | 0.2 |
| Price in A\$ including hedging | 36.2 |
| A\$ alumina raw material cost | (22.2) |
| Energy and coal pass through costs | 3.5 |
| Raw material coke and pitch cost | (3.9) |
| Pot relining | (2.8) |
| Stock adjustments, warehouse, other | 1.1 |
| HY22 | 18.3 |

- Revenue higher with increased prices and premiums
- Alumina costs increased due to higher LME aluminium price
- Limited coal cost pass through impact in the first half
- Raw material costs increased for coke and pitch
- EBIT improved following higher aluminium prices offset by increased alumina costs

1. EBIT (before significant items).

- 2. Includes hedging and premiums.
- 3. Excludes cash and tax balances and certain other non-trading assets and liabilities as at 30 September.
- 4. Based on EBIT (before significant items) for the 12 months to 30 September divided by average funds employed. Refer Note 2 in the half year report.

GAF aluminium hedge book

| As of 29 Oct 2021 | Balance of YEM22 | YEM23 | YEM24 | YEM25 | YEM26 |
|--|---------------------|----------|----------|----------|----------|
| Average price A\$ per tonne (excludes premiums) | A\$2,826 | A\$2,971 | A\$2,960 | A\$3,053 | A\$3,192 |
| % of net aluminium exposure hedged | 92% | 90% | 74% | 57% | 24% |

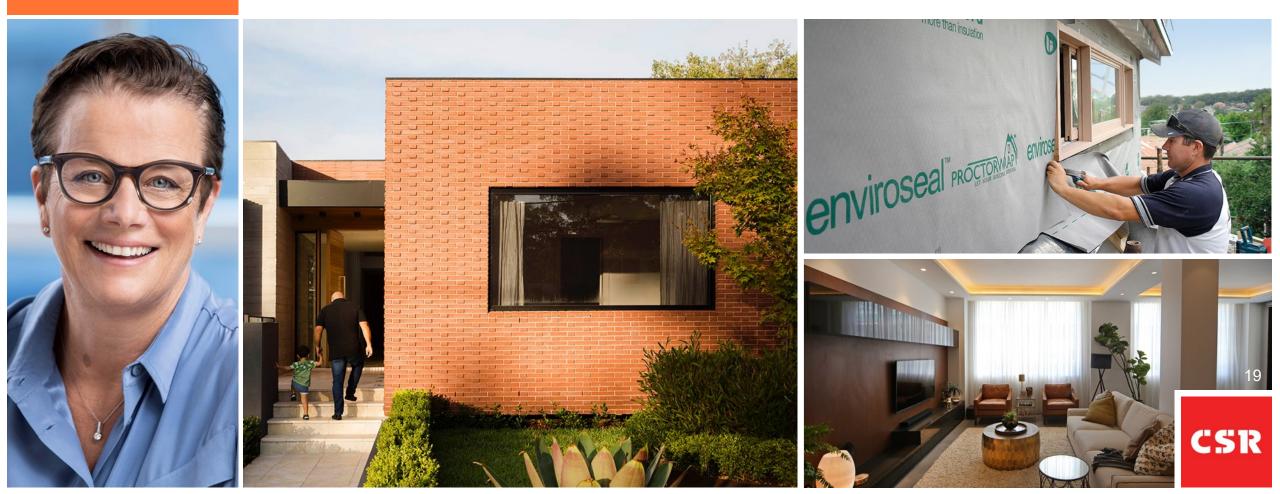
- Given Tomago's high energy cost (which is not correlated to LME aluminium prices), CSR's approach is to take advantage of profitable pricing by hedging when possible
- Hedge book has continued to be built with hedging into YEM26
 - Ensuring reduced volatility across the forecast period with increased average aluminium price per tonne

YEM22 EBIT scenario

| | Aluminium average spot price A\$/t for the balance of YEM22 | | |
|-----------------|---|----------|----------|
| | A\$3,000 | A\$3,300 | A\$3,700 |
| YEM22 EBIT A\$m | A\$35m | A\$38m | A\$41m |

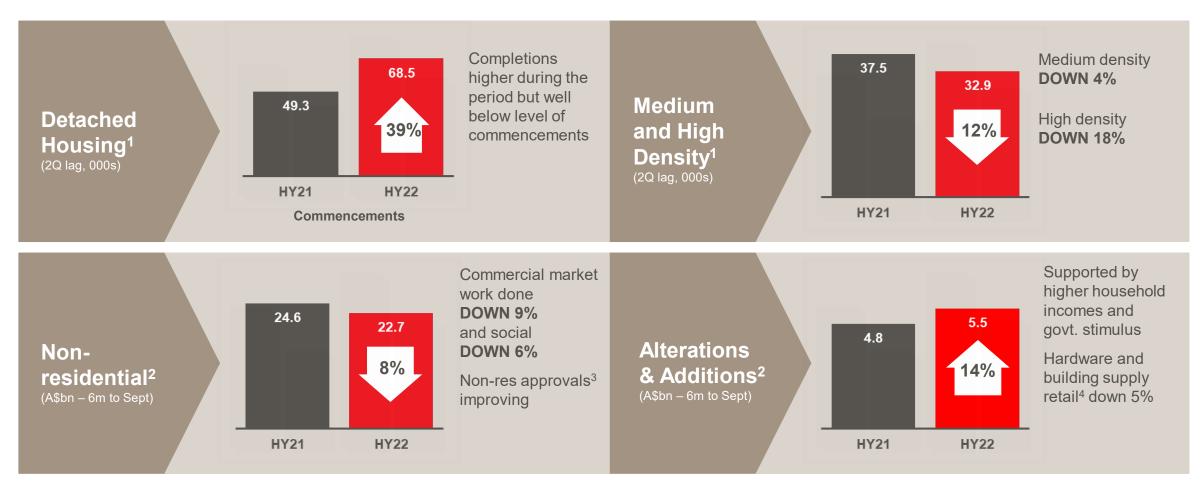
- YEM22 EBIT ranges based on various A\$/t aluminium spot prices
- Assumes all other revenue and cost areas are unchanged including coal pass through costs

Building Products results Julie Coates, Managing Director & CEO



Regional and segment diversity across the construction market

Overall activity in line with expectations despite mixed market conditions



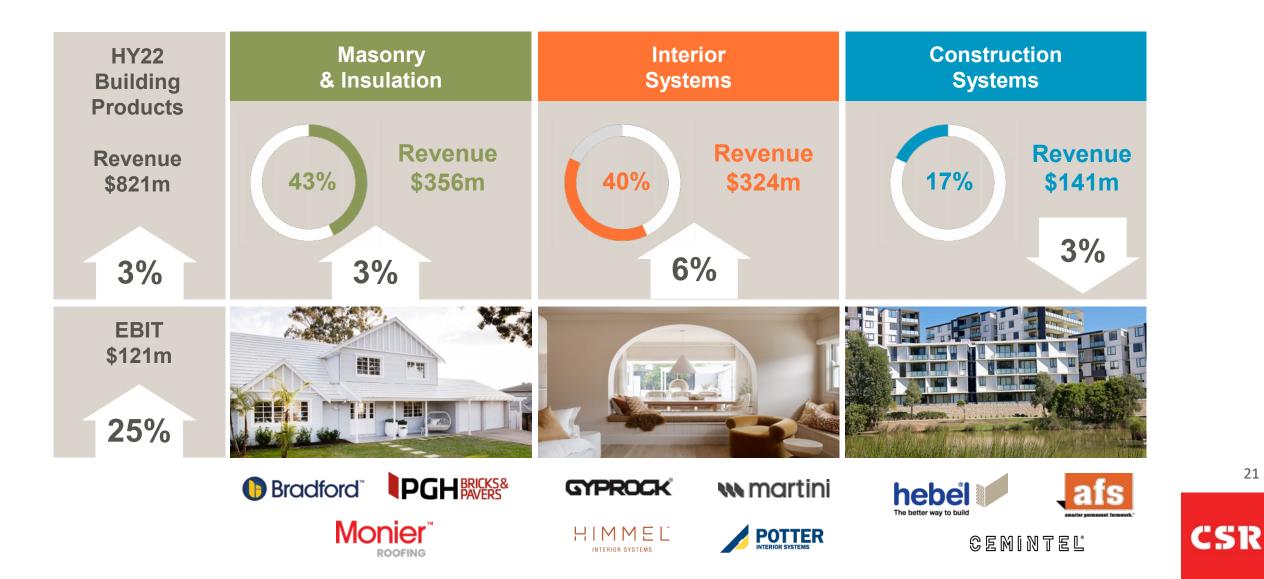
1. ABS data – Commencements - original basis two quarter lag – i.e. 6 months to March

- 2. ABS, BIS Oxford Economic forecast (value of work done 6 months to September)
- 3. ABS 8731, 6 months to August
- 4. ABS 8501, 6 months to August

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Detached markets underpinning revenue growth

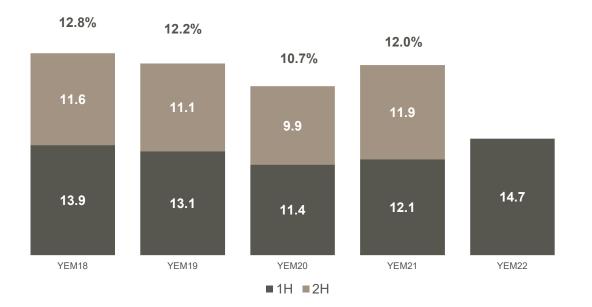
Cost management and operational efficiency delivered earnings growth of 25% despite COVID disruptions



EBIT higher with strong execution and focus on maximising market opportunity

| A\$m unless stated ¹ | HY22 | HY21 | change |
|---------------------------------------|-------|-------|--------|
| Revenue | 821.1 | 797.1 | 3% |
| EBIT | 120.6 | 96.3 | 25% |
| Funds employed ² | 854.5 | 903.5 | (5%) |
| EBIT/revenue | 14.7% | 12.1% | |
| Return on funds employed ³ | 23.7% | 18.6% | |

EBIT Margin %



- Revenue up 3%, reflecting stronger construction activity
 - Strong detached activity offset by slower high density and commercial markets
- EBIT up 25% to \$121m
 - Focused on maximising market opportunity
 - Increased volumes, cost control and operational efficiency
- EBIT margin increased to 14.7% from 12.1% - margin management through the cycle

- 1. EBIT (before significant items).
- 2. Excludes cash and tax balances and certain other non-trading assets and liabilities as at 30 September.
- Based on EBIT (before significant items) for the 12 months to 30 September divided by average funds employed. Refer Note 2 in the half year report.

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Strong result delivered while progressing strategy



Masonry & Insulation well placed to service detached market

Extending our market reach and relationships



Overview

- Increased volumes from strong detached market activity
- PGH and Bradford EBIT higher with increased volumes improving operational leverage

YEM22 priorities

- Integrated go-to-market approach to leverage the portfolio of products to provide solutions for builders at each stage of home construction
- Ongoing work on optimising operational footprint to identify areas for re-investment with a focus on efficiency and productivity improvements



Interior Systems' market diversity delivering strong outcomes

Leveraging strong brands and customer engagement to deliver a full suite of solutions



Overview

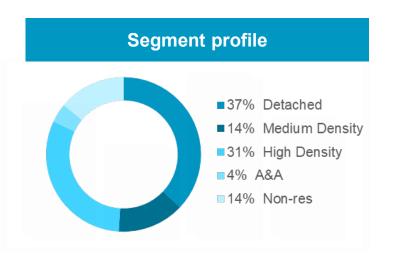
- Gyprock volume growth benefitting from strong position in detached housing across all markets in Australia
- Commercial fit-out volumes impacted by ongoing COVID shutdowns in Australia and NZ as well as lower office fit-out activity
- EBIT higher following operational improvement and cost management

YEM22 priorities

- Maximising current market opportunity in Gyprock maintaining low cost position and brand leadership
- Expanding Gyprock range with enhanced solutions and technical support through DesignLink
- Increasing presence in non-residential sector with dedicated technical and architectural teams

Construction Systems building market diversity and share

Grow share in cladding and structural solutions to provide versatile internal and external design solutions





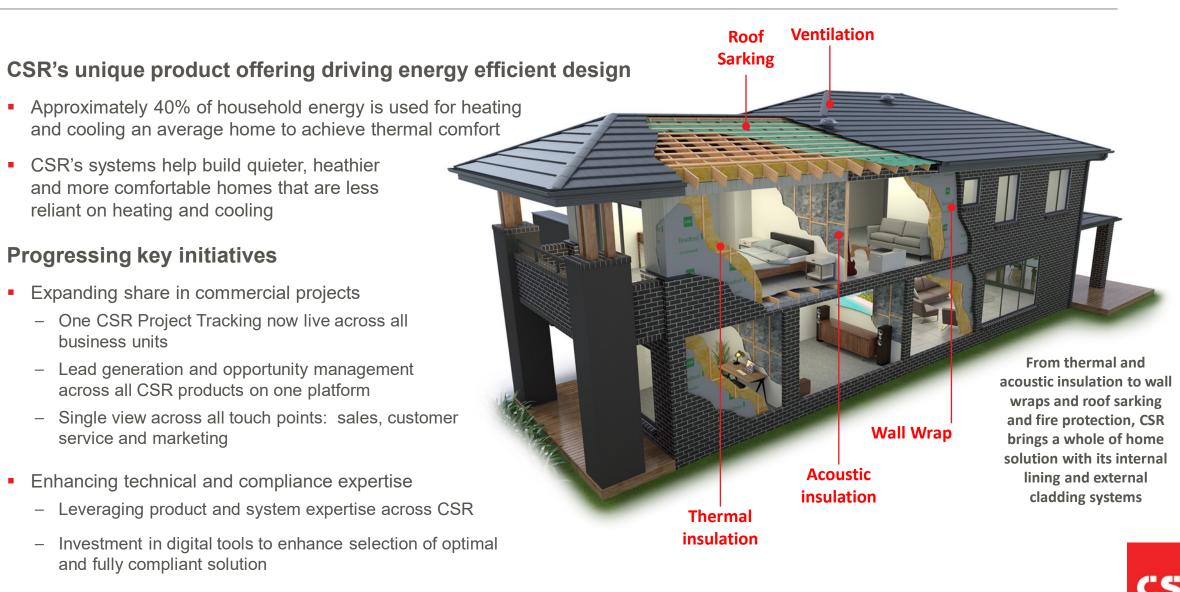
Overview

- Cemintel volumes increasing following growth in residential housing
- Hebel and AFS volumes lower due to slowdown in high density segment
- EBIT higher with cost discipline and operational improvements offsetting volume declines

YEM22 priorities

- Residential cladding focus on expanding solutions as part of a CSR wide complete lightweight design solution
- Commercial facades focus on providing more integrated and compliant solutions to support new and recladding projects
- Diversify structural solutions portfolio into low rise multi-residential, housing, aged care, civil and schools

Creating customer-driven integrated solutions



²⁷

Building and leveraging supply chain capability





Building supply chain capability

- Senior Logistics executives recruited and onboarded
- Internal Logistics talent has transitioned into the central Logistics function
- Focus on building capability via the implementation of leading practice processes and systems
- Integrated Business Planning project commenced to improve Supply Chain planning and forecasting

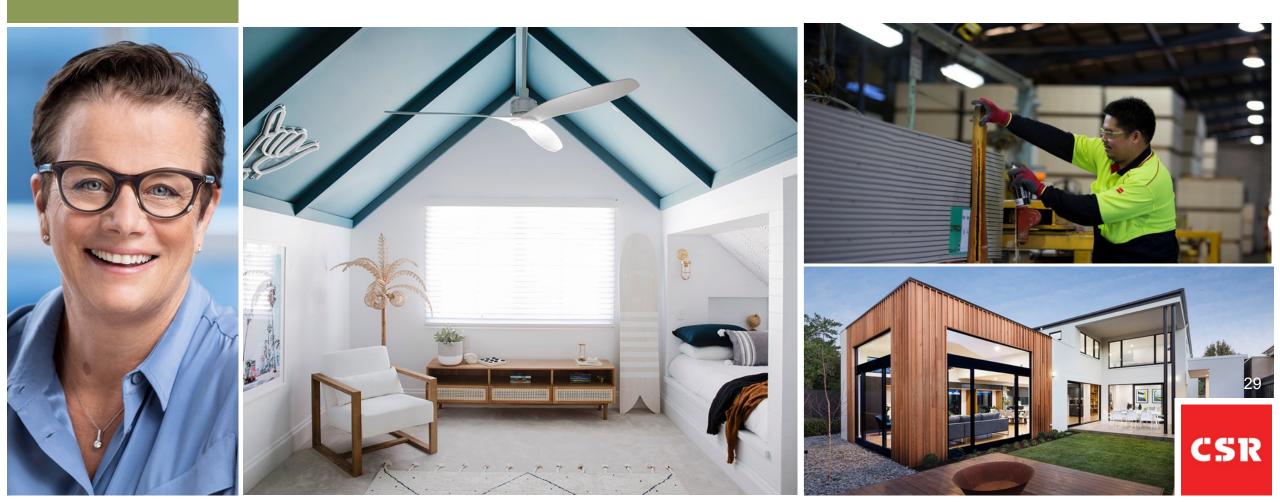
Transport optimisation

- Transport Management System (TMS)
 - A multi-year project to design, build and implement a TMS with go live commencing in July 2022
 - Optimising loads and routes, providing real-time visibility of transport activity, increasing truck utilisation, reducing emissions and providing better customer communications
- Freight procurement
 - CSR wide freight tender approach competitive pricing with strategic partnerships to aid engagement on future network changes
 - Standardised commercial contracts with consistent rate structures, flexibility for future changes and digital expectations

Outlook

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Julie Coates, Managing Director & CEO



Outlook for the year ending 31 March 2022 (YEM22)

The diversity of CSR's business provides resilience and performance will benefit from strong position in the detached housing market

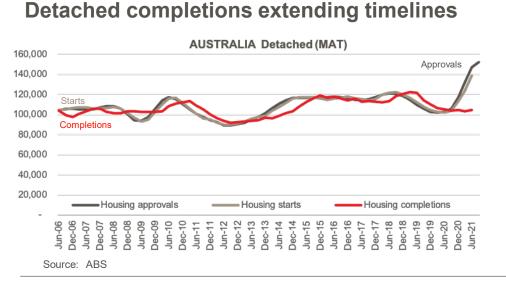
| Building Products | Building activity during the period grew in line with expectations going into the year. Declines in high density and commercial construction partly offset the strong detached market. We expect activity in the second half which has fewer trading days than the first half to reflect the traditional seasonality of the building industry. Completion times for projects continue to lengthen, reflecting supply chain congestion, cost pressures and labour constraints which are impacting the broader industry. The diversified nature of Building Products across product, geography and end markets positions the business well for the second half and beyond. This is supported by continued focus on maximising market opportunity, executing strategy and maintaining cost and operational discipline while returning to more normalised levels of investment. |
|----------------------|---|
| Property | EBIT for YEM22 is expected to be ~\$34 million which includes completion of the next tranche of Horsley Park Stage 2 project which is on track to deliver EBIT of \$18 million plus other smaller transactions. |
| Aluminium | Based on significant hedge positions, EBIT for YEM22 is expected to be in the range of \$35 to \$41 million, assuming all other revenue and cost areas (including coal costs) are unchanged. As aluminium prices have improved, CSR has significantly increased its hedge position for the next four years to provide more certainty of future earnings. |



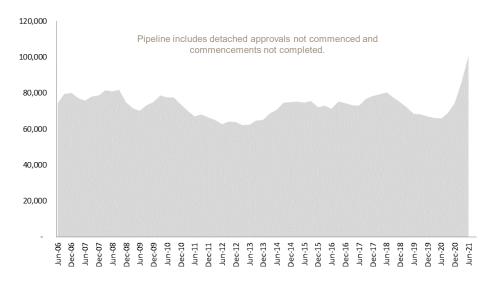
Appendix



Detached market outlook supported by HomeBuilder demand

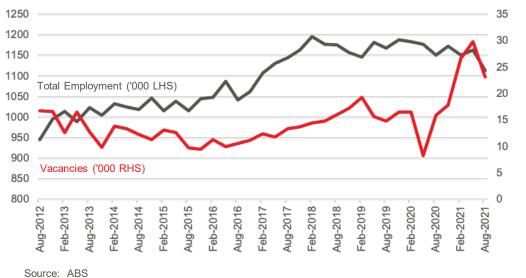


Pipeline of detached housing growing



CSR's construction market and regional diversification

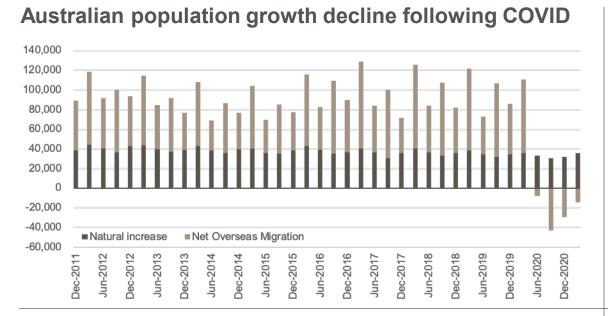
Capacity constraints due to availability of construction trades



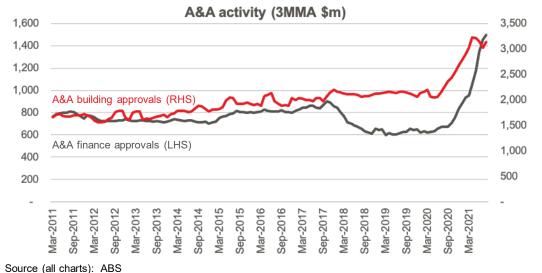
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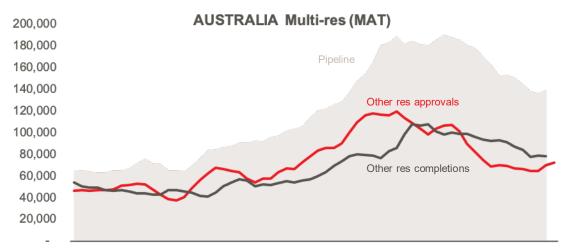
Mixed outlook for demand across construction segments



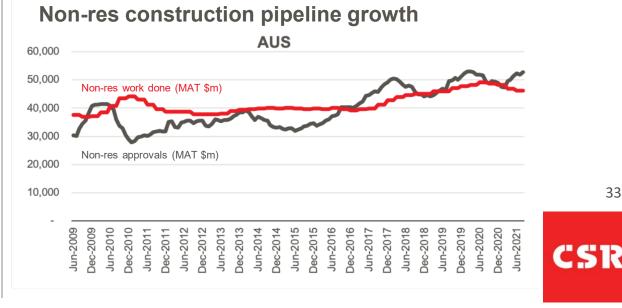
Alterations & Additions approvals growing



Decline in multi-res pipeline



Jun-06 Dec-07 Jun-09 Dec-10 Jun-12 Dec-13 Jun-15 Dec-16 Jun-18 Dec-19 Jun-21



Review of significant items

| \$million | HY22 | HY21 |
|---|--------|--------|
| Strategy implementation and re-organisation costs | _ | (11.8) |
| Lease adjustments for previously impaired leases | _ | 4.0 |
| Significant items before finance costs and income tax | - | (7.8) |
| Discount unwind and hedging relating to product liability provision | (1.8) | (3.2) |
| Recognition of capital tax losses | 71.2 | - |
| Income tax benefit on significant items | 0.6 | 3.3 |
| Significant items after tax | 70.0 | (7.7) |
| Significant items attributable to non-controlling interests | _ | - |
| Significant items attributable to shareholders of CSR Limited | 70.0 | (7.7) |
| Net profit attributable to shareholders of CSR Limited | 156.6 | 58.7 |
| Significant items attributable to shareholders of CSR Limited | (70.0) | 7.7 |
| Net profit before significant items attributable to shareholders of CSR Limited | 86.6 | 66.4 |

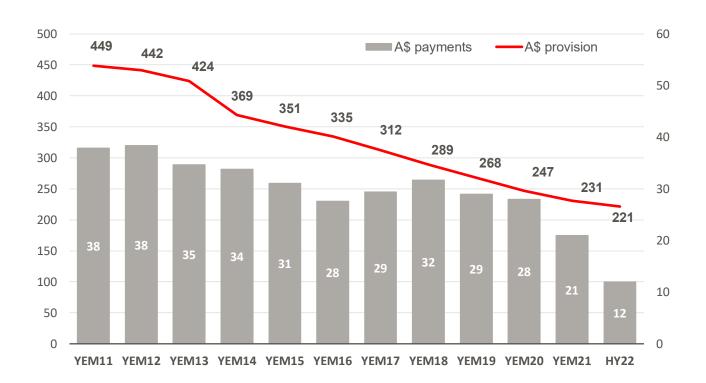
Additional information on significant items is contained in Note 3 in the half year report.

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Further reductions in asbestos liability





- Product liability provision of A\$221m
- Provision includes a prudential margin of A\$33m
- Cash payments A\$12m during HY22



Disclaimer

The material contained in this document is a presentation of information about the Group's activities current as of 4 November 2021. It is provided in summary form and does not purport to be complete. It should be read in conjunction with the Group's periodic reporting and other announcements lodged with the Australian Securities Exchange (ASX).

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