

# Agenda

1 STRATEGY OVERVIEW – Julie Coates Managing Director and CEO

Safety and Sustainability

**Streamlined Organisation** 

**Customer Solutions** 

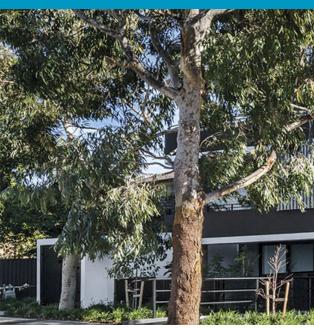
Supply Chain

- 2 HEBEL GROWTH STRATEGY Andrew Rottinger EGM Construction Systems
- 3 PROPERTY STRATEGY David Fallu CFO and EGM Property and Aluminium
- 4 **KEY PROPERTY PROJECTS Andrew Mackenzie** GM Property
- 5 SUMMARY AND Q&A Julie Coates and Team
  - 6 DEPART FOR HEBEL SOMERSBY SITE TOUR



# **Strategy** overview

Julie CoatesManaging Directorand CEO





# Delivering results and improving the business for the future



Progressing strategy and delivering results

- Strategy progressing well investing in the business while capturing current market opportunity and driving performance
- Work to reorganise the business, build capability, focus on supply chain and establish dedicated customers solutions is supporting growth and resilience



Growth and resilience

- Ongoing manufacturing investment to improve safety, sustainability and productivity
- Making the business more responsive to demand



Optimising network

 Proactive approach to network strategy and development capability is supporting further value unlock from property assets



Strong financial position

Financial position supports investment and shareholder returns

Strong financial results and strategy momentum positions CSR for long-term growth and improved performance through the cycle



# CSR's unique portfolio of leading building products and systems



Trusted and recognised in construction sector for quality, performance and compliance

#### **MANUFACTURING AND LOGISTICS EXPERTISE**

#### 30+

major manufacturing sites across Australia and NZ Core raw materials sourced locally

2.500+

employees



#### **EXTENSIVE DISTRIBUTION NETWORK**

#### 100+

Extensive network of CSR branded outlets and distribution centres (metro and regional reach)



#### CUSTOMER REACH

# 18.000+ customers across Australia/NZ

Dedicated customer solutions focus

#### **MARKET LEADING BRANDS**







#1

CEMINTEL #2





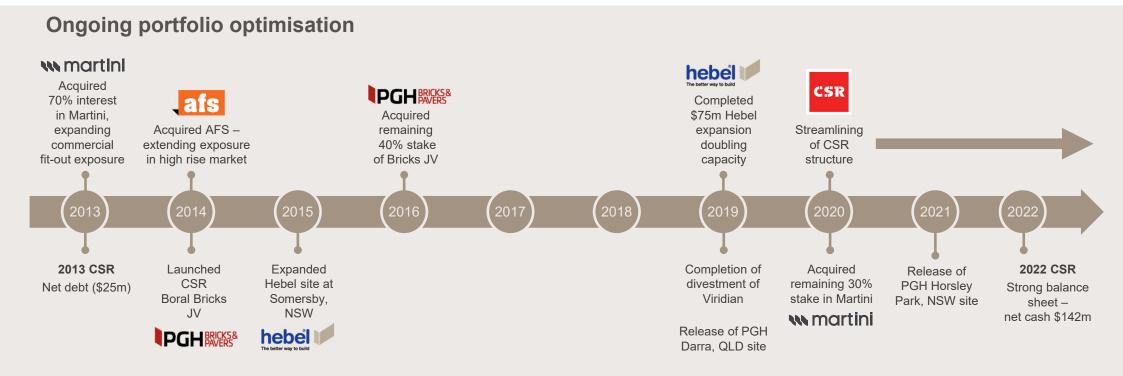






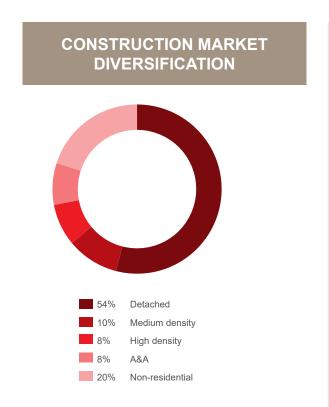
Underpinned by end-to-end supply chain and customer solutions focus

# Improving CSR's performance and financial position

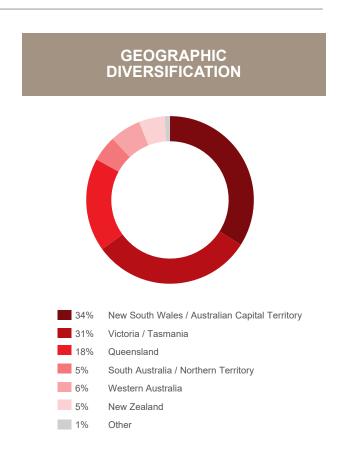




# Diversification across end markets, regions and build cycle







# Strategy provides a platform for growth and resilience... to deliver improved performance through the cycle

#### **Building solutions for a better future**

MASONRY & INSULATION	INTERIOR SYSTEMS	CONSTRUCTION SYSTEMS	CUSTOMER SOLUTIONS	SUPPLY CHAIN
Bradford	SYPROCK* wmartini  HIMMEL* INTERIOR SYSTEMS  POTTER INTERIOR SYSTEMS	hebel Lais Lais Later Handle Lais CEMINTEL	+	Manufacturing Warehouse  Suppliers Transport  Planning Sales
Safety & Sustainability				
Customer Centricity				
Streamlined Organisation				
Transformation & Growth				
High Performance Teams				

Network optimisation supporting value unlock from Property assets and development capability



# CSR's purpose

Our purpose. It informs our decision-making, drives advocacy for our team and our customers and provides our aspiration for future growth and sustainability

# **Building solutions** for a better future.





# Good momentum to deliver 2030 sustainability targets





# **Driving further improvement in safety**



# Streamlining the organisation - a key foundation of the strategy

#### **Streamlining for success**

## Streamlining our organisation is an important enabler of our strategy

- 9 Business Units to 3, aligned to customer market segments
- Removal of duplicate roles
- Re-allocation of resources/capability build
- Customer solutions focus
- Central logistics team a single integrated network
- More efficient

#### Changing our ways of working

# Driving effectiveness of our day-to-day activities

- Simplified systems and processes
- Capability and knowledge leveraged across CSR
- Business units design and delivery of new capabilities
- Senior leaders sponsorship champion the change

#### **Building capability**

## More efficient logistics, technology, digitisation and manufacturing assets

- System Selector tool for customers
- Project tracking tool for Sales teams
- CRM Customer Relationship Management system
- IBP Integrated Business Planning
- TMS Transport Management System
- Warehouse & distribution
- Productivity/automation in manufacturing

Streamlining the organisation has allowed us to promote an end-to-end approach and build capability in the key areas of Customer Solutions & Supply Chain.

MASONRY & INSULATION	INTERIOR SYSTEMS	CONSTRUCTION SYSTEMS
Bradford PGH BRICKS "  Monier RODFING	GYPROCK Martin	hebel afs The better way to build  CEMINTEL





# **Building capability in Customer Solutions**

We are building on our history of product and solution innovation by making it easier for our customers to trade with CSR and get access to information in more efficient ways.

Customer Solutions Priorities		omer Solutions Priorities	Progress to date	What's Next
1 Complete Solu	tions	Unique portfolio of CSR solutions for housing, commercial and industrial segments delivering value to customers	<ul> <li>Development of CSR solutions leveraging multiple brands for apartment buildings and residential façades</li> <li>Tech support for architects and designers</li> </ul>	<ul> <li>Continued innovation in product and compliant solutions</li> <li>Sustainability improvements designed into products</li> </ul>
2 Industry-leadir technical suppo		Providing quality, performing and compliant solutions for customer	<ul> <li>Centralised CSR technical expertise</li> <li>Completed product &amp; system review to ensure compliance with NCC 2022</li> <li>Delivery of first customer digital tools</li> </ul>	<ul> <li>Further digitisation of technical content – accurate product information and efficient format</li> </ul>
3 Go to Market		OneCSR approach – delivering a consistent, high quality customer experience	<ul> <li>Disciplined pricing process implemented</li> <li>Enhancing technology for digitising customer experience</li> </ul>	<ul> <li>Further maturity in pricing capability</li> <li>Greater accessibility and efficiency to CSR product information</li> </ul>
4 Sales		Streamlined interactions that deliver value for our customers and CSR	<ul> <li>Market segment strategies developed across CSR: Residential, A&amp;A, Social &amp; Infrastructure</li> <li>Single pipeline of project opportunities and coordinated response – Project Tracking</li> </ul>	<ul> <li>Market segment strategies implemented</li> <li>Develop and leverage one integrated CRM for CSR</li> </ul>



# Supply chain capability driving CSR wide benefits

FROM
"Each individual
business..."

Fragmented & inconsistent process and systems

TO "CSR has..."

A consistent and scalable operating network

#### OUTCOME

A growth enabler that will drive a step change in performance



# Supply chain capability driving CSR wide benefits

Improved customer service	Efficiency and cost management
<ul> <li>CSR wide customer solutions, leveraging an integrated network plan of factory and fulfilment capability</li> <li>Integrated business planning managing demand and supply constraints to improve a consistent customer fulfilment experience</li> <li>Manual to systematic planning processes to drive greater efficiency</li> </ul>	<ul> <li>Improvements in working capital</li> <li>Reduction in external service providers in transport and warehouse creating better cost position and stronger partnerships</li> <li>Better financial management and visibility of freight activity</li> <li>CSR transport contracts supporting execution of supply chain strategy and group wide commercial outcomes</li> </ul>
CSR wide capability and responsiveness	Sustainability
<ul> <li>Capability to contract and expand logistics network</li> <li>Integrated view of network based on demand</li> <li>Organisational approach to master data enabling standard processes and better analytics</li> </ul>	<ul> <li>Contribution to sustainability outcomes (e.g. pallets and packaging reductions, shared fleet)</li> <li>Optimisation of transport operations reducing total kms travelled</li> <li>Opportunity to leverage 'closed loop' outcomes</li> </ul>

Net investment in YEM23 and YEM24 while delivering strong Building Products results

Net incremental benefits flowing through from YEM25



# Supply chain capability driving CSR wide benefits

We are focussing on the CSR network of factories and logistics sites as a single integrated network in order to build capability to better serve customers

	Supply Chain Priorities		Progress to date	What's Next
1	Industry Leading Capability	Advanced Supply Chain solutions delivered by the right people, process and systems	<ul> <li>Established group logistics capability to lead warehouse and transport operations</li> </ul>	<ul> <li>Embedding logistics capability and service proposition across the network</li> </ul>
2	Integrated Business Planning	Strategy driven end-to-end planning linking sales, operational & financial plans and inventory	<ul> <li>Implemented consistent weekly and monthly planning processes across CSR</li> </ul>	<ul> <li>Deploy new planning system to drive process efficiency</li> </ul>
3	Transport Optimisation	Leverage group scale to procure, plan and execute transport	Deployed transport management solution for linehaul and internal stock movements	<ul> <li>Deployment of TMS to customer delivery task</li> </ul>
4	Network Strategy	Integrated, responsive and resilient network	<ul> <li>Network strategies progressing for AFS, Hebel, Cemintel, Gyprock and Commercial Interiors to inform investment across network</li> </ul>	Continuing network strategy assessment
5	Master Planning	Group wide plans for plant and distribution (DC) sites	<ul> <li>Completed master plans for Commercial Interiors,</li> <li>Established import DC and master plan for first combined business DC in Qld</li> </ul>	Business case development for network investment and infrastructure plans
6	Warehouse Optimisation	Leading practice warehouse solutions for the group	<ul> <li>Operational focus on reduction of overtime and realignment of workforce</li> </ul>	<ul> <li>Review of warehouse management system opportunity</li> </ul>

Investing in supply chain to become more efficient and responsive to demand



16

# Network optimisation maximising value of operational footprint

#### **PGH SITE NETWORK**



### PGH Oxley, QLD

Key manufacturing site servicing QLD, Northern NSW and NZ

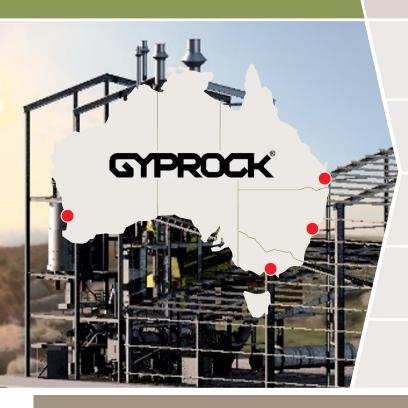
Network strategy has improved competitive positioning of bricks manufacturing and enabled release of nearby Darra, QLD PGH site for property development

Investment at Oxley site improved capacity to better support market demand, product quality and network and factory cost position

Capex underway to improve kiln and dryer automation, unlocking additional capacity of 10m bricks per year

# Investment to broaden capability and optimise performance

#### **GYPROCK SITE NETWORK**



#### **Gyprock Wetherill Park, NSW**

Key operating asset producing plasterboard and compounds, strategically located close to important end markets and distribution links

\$23m capital spend to build new capability to convert raw gypsum into stucco, a key plasterboard material input. Provides pathway for additional expansion

Increased stucco capacity will improve quality of finished product and support new product development

Significant reduction in GHG emissions through lower gas and electricity usage, and increase in recycled board capacity

Reduce operating costs and increased value capture across manufacturing process

CSR

18

# Incremental investment to optimise performance

#### BRADFORD SITE NETWORK



#### **Bradford Brendale, QLD**

One of two key insulation manufacturing sites in Bradford network, servicing key markets in Australia and NZ

Capex of \$13m in packing automation and warehouse expansion and new water treatment plant

Increase total Bradford insulation capacity by 10% to service increased demand (NCC2022) and reduce reliance on imported product

Improve safety performance and cost position and increase earnings opportunity

Supporting Climate Change targets – will reduce water consumption by 80% or 35 million litres pa

CSR

# Hebel – strategy to double volumes in medium term





- \$75m investment delivered world class capability
- Capacity to support demand over 5 year time frame
- Significant opportunity for increased penetration across residential housing, apartments and civil infrastructure and industrial
- Compelling environmental and build time attributes will support increased adoption
- Opportunity to leverage supply chain capability from local manufacturing base



Increased automation



Peak load flexibility



Aimed to have zero water waste



Local sourcing

Collaboration with local manufacturers and raw material suppliers



#### **Environment**

Underground storage of raw materials to minimise dust emissions



#### Recycling

Waste dust capture recycled back into the manufacturing process



Unique product range and service capability

innovation





# Hebel – The Better Way to Build



Hebel is an ideal material for building walls and floors in construction and is a mainstream product in Europe since the 1920s and Japan since the 1960s. AAC adoption in these markets ranges between 20% to 40% respectively

Hebel is a strong, versatile, high performance building product made from Autoclaved Aerated Concrete (AAC)

- Non toxic, non combustible and has high thermal insulation properties and is breathable
- Shaped with common tools, easy to handle and quick to build with
- Hebel panels contain anti-corrosion steel reinforcement for added strength and are available in a range of lengths and thicknesses
- Fully recyclable and uses relatively low amounts of energy in its manufacture

#### How Hebel is Made Video



AAC is made from mixing cement, sand, gypsum, lime, aluminum and water into a slurry, pouring into a mould, combining steel reinforcement (for panels) and cutting into shapes (blocks or panels), then autoclaving under high pressure steam



# **Growth through innovation**



CSR built the first plant in 1989, expanded in 2015 and built another plant in 2019 at Somersby NSW - Capacity is 530,000 m3 pa

Hebel brand is exclusively licensed from Xella Germany (worlds largest AAC producer)

Material technology exchanges across the world coupled with our application technology has delivered unique systems for the Australian and NZ market

Hebel home strategy grows external cladding with rendered finishes



Thinner party wall systems developed for multi res homes



2015

Decorative cladding adds design versatility (PowerPattern & PowerProfile)



2010



Civil – Customised designs in sound barriers



Highrise façade systems feature new pressure equalised system and decorative options



Commercial flooring systems complement design flexibility of steel structures

Ongoing innovation including super smooth panels, curves and arches as well as new patterns and designs

CSR

23

# Growth through diverse market segments and applications hebel





#### **HOUSES**

External walls Floors Fences DIY

#### **APARTMENTS**

Intertenancy walls Corridor walls Shaft walls Service walls High Rise facades Balcony blades Floors

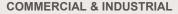


Zero Party walls External walls Intertenancy and party walls Floors Fencing

**MULTI-RESIDENTIAL** 

#### **CIVIL & UTILITIES**

Fire walls Acoustic / Firewalls Sound barriers



External walls Internal walls Fire tunnels Intertenancy walls Corridor walls Shaft walls Service walls High Rise facades Balcony blades Floors



**FAST CONSTRUCTION** TIMES



**STRONG** AND SOLID



THERMAL **PERFORMANCE** 



NOISE REDUCTION



NON COMBUSTIBLE



# Significant growth opportunity across market segments

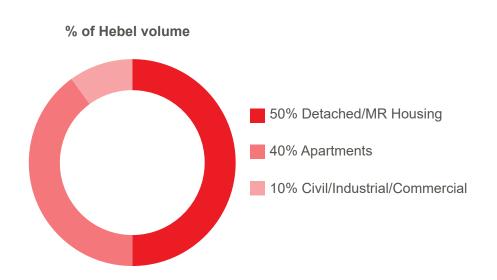


Hebel strong momentum with relatively low share across key markets

Potential to more than double volumes in the medium term

Significant penetration upside based on comparable mature markets (eg Germany and Japan at ~30%)

Housing and Apartments remain core segments, Commercial, Civil and Industrial an opportunity



- Significant opportunity to grow share across all key segments
  - Detached
  - Multi-Residential
  - Apartments
  - Civil/Industrial/Commercial



# Residential Housing – application and opportunity



# External Cladding

- Largest application in the segment
- Pricing in line with bricks with 3x thermal performance
- Larger installer base vs brick and reduces build time by 10 days
- Product development improving aesthetics and reducing system cost

# Party and Boundary Walls

- Shared walls in adjacent dwellings and key application in Multi-Res
- Growing demand due to higher density housing
- Preferred system due to long, thin panel design
- Installation post framing reduces build time by 2 weeks

#### **Mid Floors**

- Mid-floors in 2+ storey dwellings replacing 19mm particleboard
- Reduce sound transfer from higher floors
- Powerfloor emerging as standard offering for premium home brands

New product development (NPD) aimed at reducing installed cost and increasing aesthetic options

Addressable market is 3x current volumes



# Apartments – expanding applications per building



Internal Party & Corridor Walls	<ul> <li>Importance of acoustic and fire performance</li> <li>Popular system with large developers due to lower compliance risk and ease of installation</li> </ul>
External Facades	<ul> <li>Lower cost solution for non load bearing walls vs precast</li> <li>Flexible design including patterned panels and modern renders</li> <li>Lower weight aids freight and crane utilisation – important in high density building areas</li> </ul>
Performance Walls	<ul> <li>Include blade, shaft walls, components for offsite construction</li> <li>Fire rated solution that is simple and cost effective to install</li> </ul>
Structural Floors	<ul> <li>Cost effective solution when combined with steel structures (reduce structural steel costs by up to 30% vs concrete floors)</li> <li>Light weight without compromising the feel of concrete</li> </ul>

NPD aimed at lower installed cost systems and structural solutions

Addressable market is 50% increase on current volumes



# **Civil Infrastructure and Industrial Buildings**



Civil Sound Walls	<ul> <li>Lower cost acoustic solution</li> <li>Meets strict fire regulations</li> <li>Custom patterns meet landscape design requirements</li> </ul>
Utilities	<ul> <li>Require high levels of fire and acoustic performance</li> <li>Hebel can be tuned to remove substation "hum" to increase available land for housing</li> <li>Lower weight vs precast provides more cost effective transport (particularly regional / rural areas)</li> </ul>
Industrial Buildings	<ul> <li>Hebel is versatile and provides high levels of fire and acoustic performance</li> <li>Hebel engineering team provide specific technical design for each project</li> </ul>

NPD aimed at improving engineered solutions

Significant addressable market based on potential Hebel applications



## How to unlock it



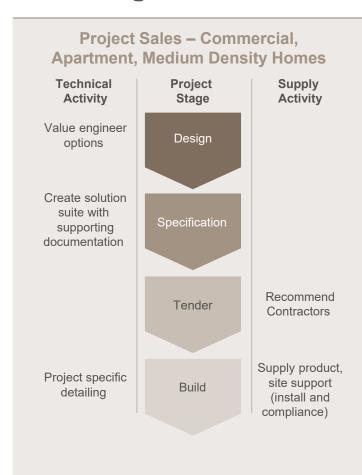


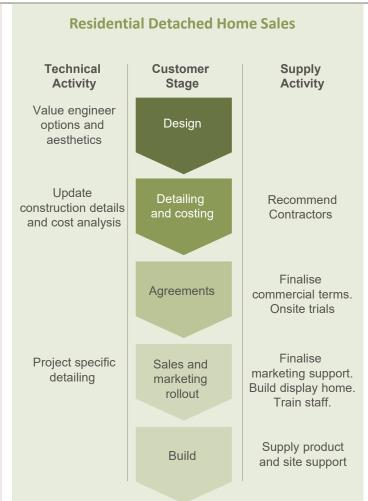
- Conducive external environment
  - Building margins under pressure
  - Labour shortages
  - Increased focused on sustainability



## Creating demand across projects and residential customers







- Sales and Technical teams configured to drive Project and Customer sales
- Portfolio scale supports the sales effort. CSR systems enhance process capability – Project tracking and CRM tools
- Marketing drives brand relevance and aspiration amongst consumers, support material for trade and channels



# Building trade advocacy to deliver a good experience



- Hebel trades are easier to find and faster to develop vs masonry
- Developing and supporting a growing and diverse contractor base
  - Training new recruits
  - Creating estimates and project layouts that minimise site waste
  - Testing new tools and improving site safety
  - On-site advice and feedback to ensure projects run smoothly and trade crews learn

	Hebel	Brick
Training period	12 weeks	4 year apprenticeship
Build time	5 days	10 days
Site requirements	Ease of supply and install and limited coordination requirements	Coordination of multiple product delivery, mortar etc
Upskill opportunity	Carpenters often add Hebel in skill base	Not applicable
	Attracting and training labour to install Hebel is easier than brick	



# Supporting trade channels - increased role of aggregation



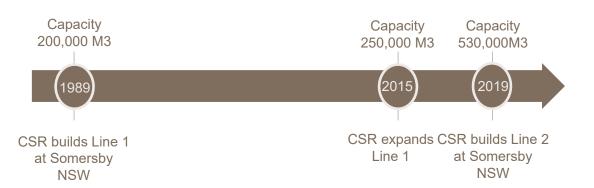
- Role of aggregation is becoming more important in cladding and in regional areas
- CSR Pricing Systems ensures channel margins remain correct
- Hebel and Cemintel Fibre Cement provides better support for reseller service
- Distribution through all major aggregators and resellers including Bunnings and Mitre 10



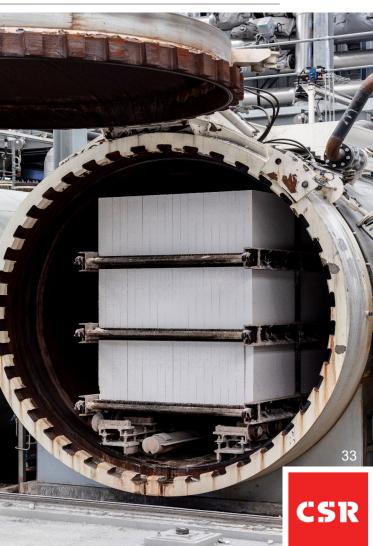
# World class AAC panel making capability



- \$75m capacity expansion completed in 2019 enhances capacity and capability
  - Improved panel size and surface finishes
  - Improved productivity and low cost base
  - Improved energy efficiency and capability to recycle
- Well established partnerships bolster local capability



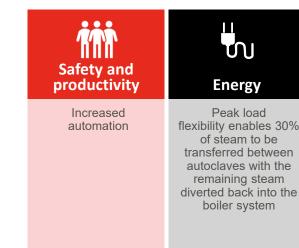
Capacity headroom to double volumes over medium term



# Sustainability credentials a key competitive advantage



- Sustainability credentials becoming an increasingly important key point of difference
- Manufacturing process is less energy intensive vs traditional building materials
  - Technology available to completely recycle heat, water and waste
  - Electrification of steam production is technically simpler
  - Future potential to use low carbon cement





Peak load
flexibility enables 30%
 of steam to be
 transferred between
 autoclaves with the
 remaining steam

Aimed to have zero
 water waste including
 rain recycling into an
 800,000 litre basin



#### **Environment**

Underground storage of raw materials to minimise dust emissions



#### Recycling

Waste dust capture recycled back into the manufacturing process. All excess waste materials are reused in the production process while plant automation allows for more efficient use of raw materials and reduced shutdown times



# **Summary**



- Hebel is a unique and low energy building material used in the construction of walls and floors
- Hebel adoption is growing within the ANZ building sector with the major markets being residential detached and multi unit dwellings and apartment buildings
- Hebel market share is relatively low with clear opportunity to double volumes in the medium term
- The growth strategy centres on
  - Creating demand for AAC,
  - Building trade advocacy,
  - Supporting trade channels,
  - Having a local manufacturing capability that is low cost and can make the products of the future
- Manufacturing capacity exists to support growth and has a competitive advantage in delivering sustainability goals



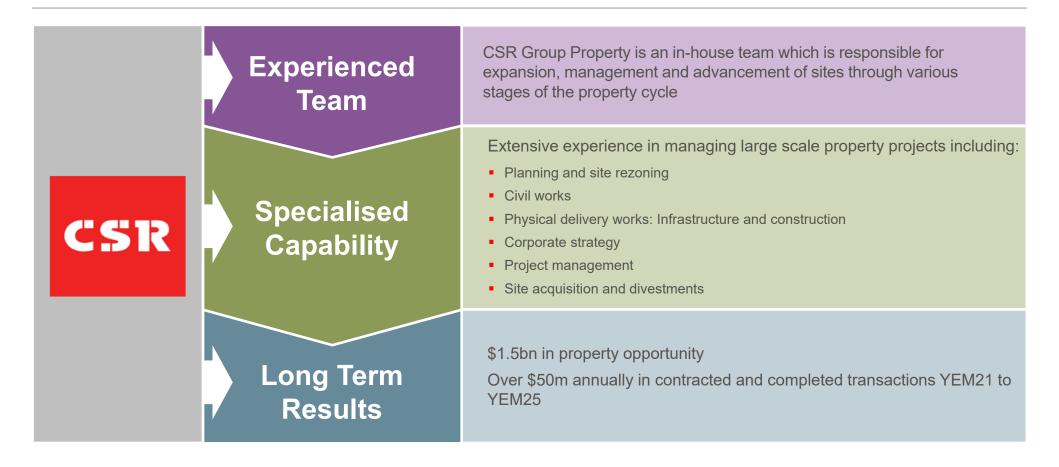
# 3 Property strategy

– David FalluCFO and EGM Propertyand Aluminium





# **CSR Group Property**





37

# **Property Strategy delivering strong results**

#### End of operating life (Residential): Chirnside Park, VIC

#### OVERVIEV

- › Monier owned land in a key urban growth area north east of Melbourne which was used as a clay quarry
- › Chirnside Park country club had aspirations to re-locate its golf course in the area
- A sale and purchase agreement was negotiated for CSR to acquire the former golf course for residential development and sell the country club the clay quarry for a new golf course
- › Group Property obtained the rezoning for a 581 lot residential sub division

#### **OUTCOME**

- > Enabled Monier to extract the remaining clay resources prior to the sale
- > CSR Building Products benefits from additional product pull through

#### **EBIT**

> \$44m EBIT to March 2019 with settlement of 517 lots



#### Current development projects - Queensland

#### BRENDALE, QLD (20km from Brisbane)

- CSR is completing the final stages of its Brendale Industrial estate which has approximately 35ha under development
- Contracts have been exchanged on 15 lots (8ha) at a gross sales amount of \$19.5m. Construction expected to be completed in late 2019.

#### WARNER, QLD (20km from Brisbane)

- The Warner landholdings are currently being used as an operational guarry
- Morton Bay Council have identified our land within previous urban land investigation studies
- CSR has lodged an application for a residential zoning



30 CSR

Operating site (Industrial): Horsley Park, NSW

#### OVERVIEW

The site is currently being used for brick manufacturing. Clay resources onsite were exhausted which provided an opportunity to rehabilitate the site as an industrial park. The site totals 50 hectares (ha) and can be categorized into 3 stages:

- > Stage 1 (10ha): recently sold to Frasers Property Group for \$58m and recognized in YEM19 results
- > Stage 2 (20ha): subject to an EOI process while it is being developed
- > Stage 3 (20ha): currently a PGH Brick operating plant

#### STRATEGY

- Finalise remediation +
  earthworks and take through to
  full development
- Aim to transact Stage 2 in YEM 2021/2022

#### **CONSIDERATIONS**

Operating site is surrounded by industrial development. This is primarily due to a shortage of zoned and serviced industrial land in Western Sydney, NSW

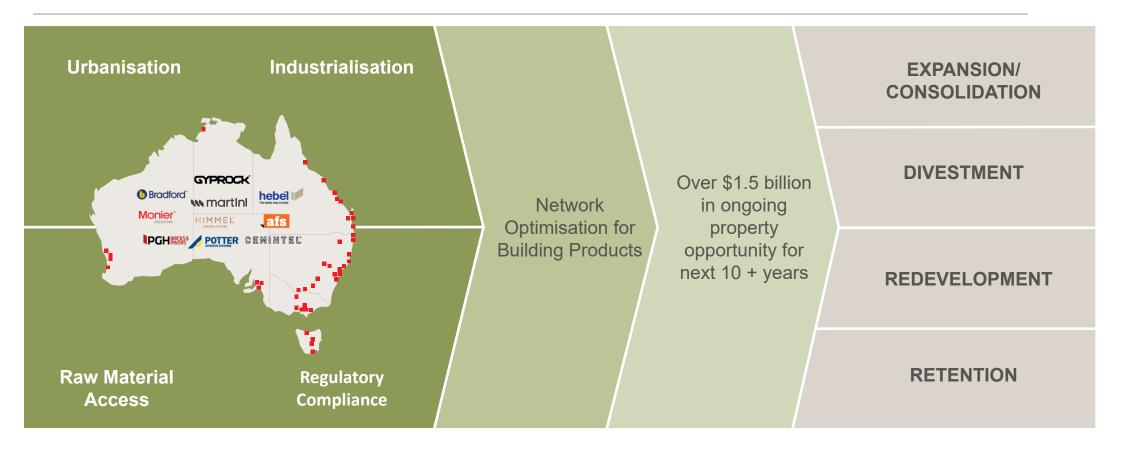


38

Property delivering average EBIT from completed and contracted transactions of over \$50m per year from 2021 to 2025

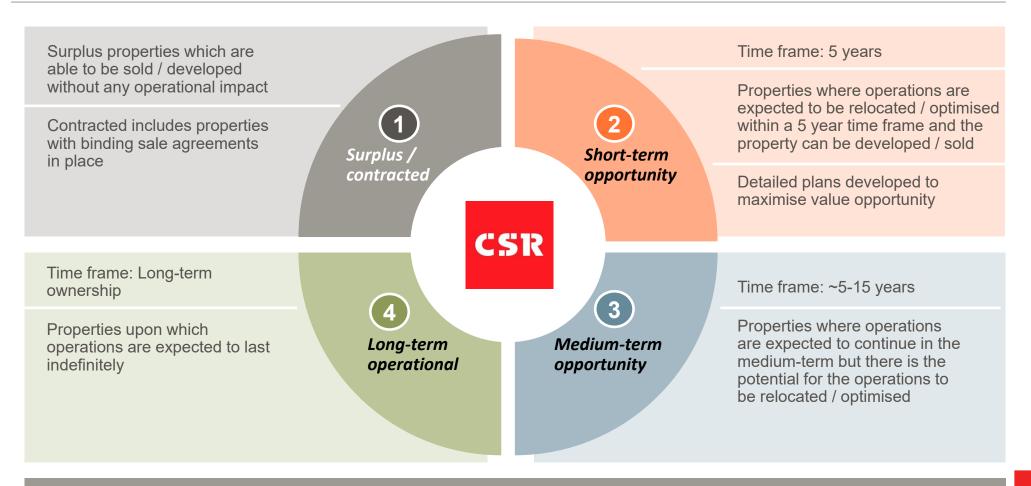


# Property supporting strategic positioning of site network



CSR

# Market leading Property capability supporting strategic position of sites over all stages of lifecycle

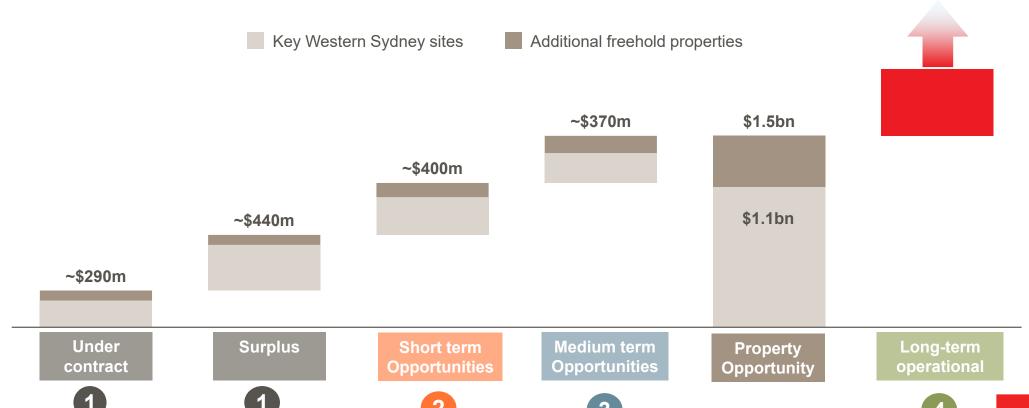


Significant opportunity over the next decade for property realisation



# Increase in property valuation

Independent valuation of property on an "as is" basis assessed as \$1.5 billion

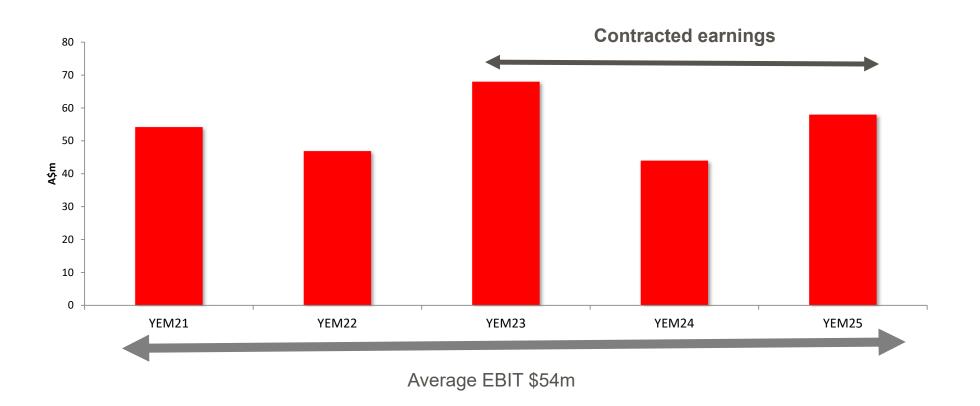






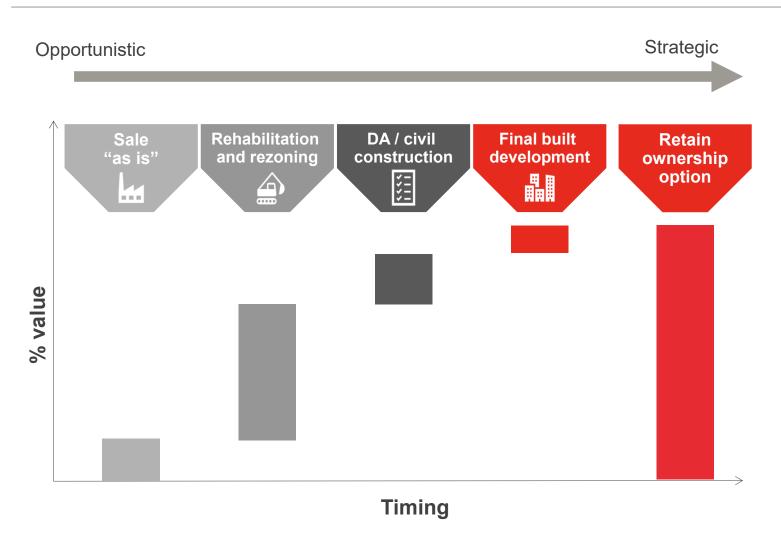
# Value-led approach to maximise Property returns

### **CSR Property EBIT (A\$m)**





# Additional option for value creation – strategic site ownership



- For sites which are strategically located in favourable long term positions, CSR has the capability to:
  - Develop and retain 100%
  - Joint venture particularly for scale sites or for partner value add
- CSR land portfolio examples include:
  - Badgerys Creek, NSW 200ha colocated to Western Sydney Airport
  - Darra, QLD 20ha industrial site well located between Brisbane and lpswich with favourable infrastructure access
- The scale of these two sites presents numerous options as to how CSR retains ownership for ongoing annuity income and non-cash capital growth or monetises for value.



Andrew MackenzieGM Property



# Horsley Park, NSW

### **OVERVIEW**

Former PGH brick plant, developable area 51 hectares (ha) delivered in 3 stages.

**Stage 1 (10ha):** sold to Frasers Property Group for \$58m and recognised in YEM19 results

**Stage 2 (20ha):** sold to ESR for \$142m and recognised in YEM21 and YEM22 results

**Stage 3 (21ha):** Under contract currently to Digital Realty and NEXTDC for \$208m to be recognised in YEM24 and YEM25.

#### **CONSTRUCTION UPDATE**

Final stage well advanced

Construction on track

**Horsley Park Aerial Video** 



# Chirnside Park, VIC

### **OVERVIEW**

- Group Property obtained the rezoning for a 582 lot residential subdivision
- Delivered 582 lots including 112 townhouses over the last 6 years
- Final 8 townhouses to complete in December 2022

### **OUTCOME**

 CSR Building Products benefits from additional product pull through

#### **EBIT**

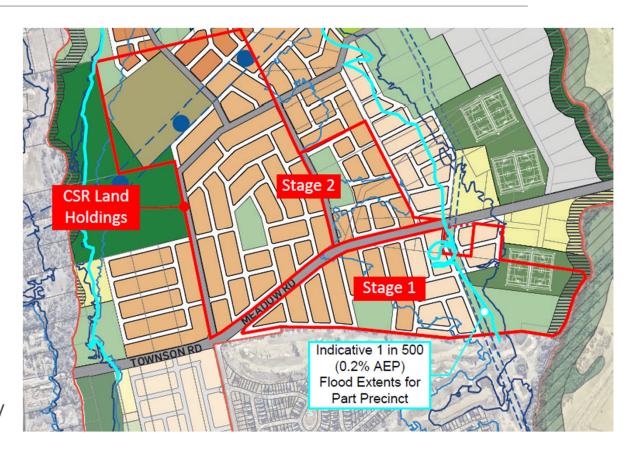
 \$47.2m EBIT to September 2022 with settlement of 574 lots to date



## Schofields, NSW

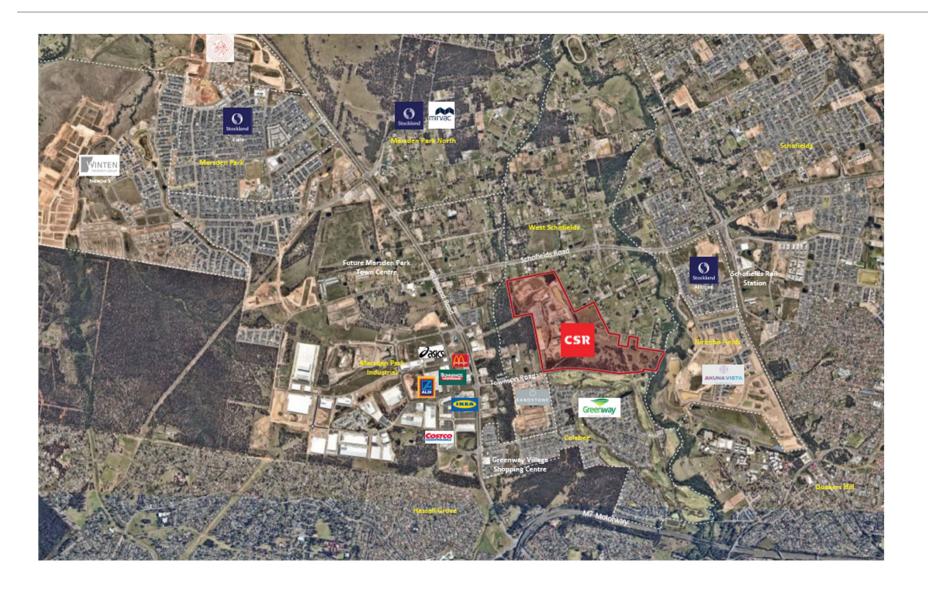
### **OVERVIEW**

- PGH Bricks is currently manufacturing bricks on site; which falls in the NSW Government Northwest priority growth sector
- The land totals 91ha and is proposed to be rezoned to residential, producing circa 1,525 lots total
- NSW Government imposed a moratorium on releasing further residential land for development until the flood studies are completed
- Rezoning is now pending on the studies outcome, we have advanced the road design with Transport for NSW and commenced early planning with Local Council
- All our lots are above the 1-100 flood level with 1,513 lots being above 1-500 year flood level





# Schofields, NSW





# **Badgerys Creek, NSW**

### **OVERVIEW**

 The site totals 196ha and is strategically located directly adjacent to Western Sydney International Airport. Site advantage includes predominantly a flat level site

#### **STRATEGY**

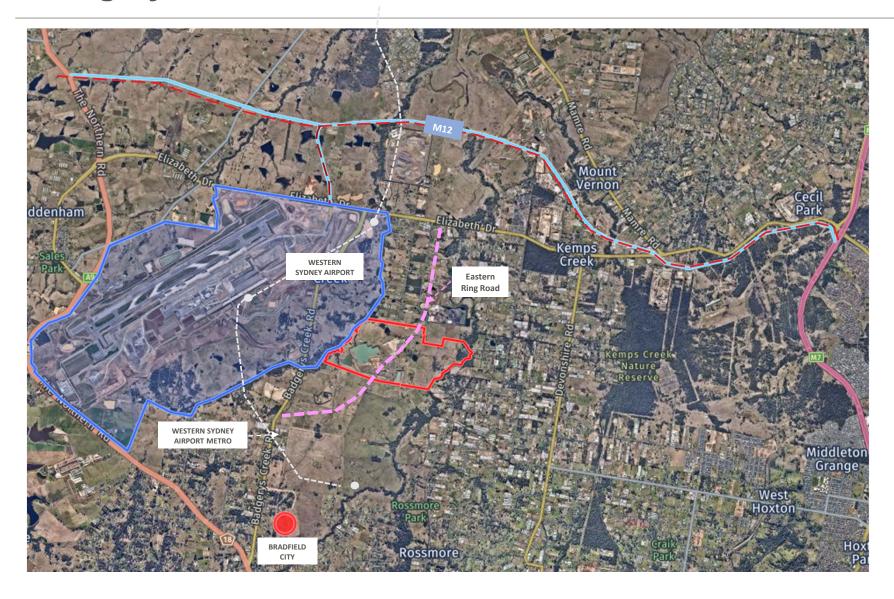
- Accelerate site rehabilitation
- Work with statutory authorities on planning infrastructure delivery

#### **CONSIDERATIONS**

- Airport due to open December 2026
- M12 and Metro line to be delivered in 2026
- State Government accelerating employment opportunities in this growth area



# **Badgerys Creek, NSW**





# Darra, QLD

### **OVERVIEW**

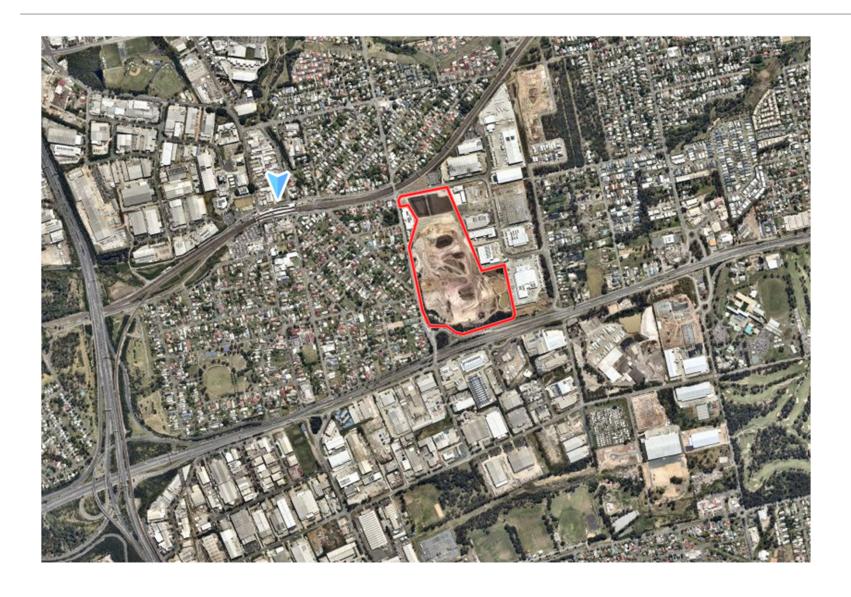
- 20ha site (17km from Brisbane)
- Site rehabilitation works to be completed in early 2023
- High demand for Industrial land with limited supply
- Rezoning and development approval expected 1st half of 2023
- Proposed 11 lot subdivision

#### **STRATEGY**

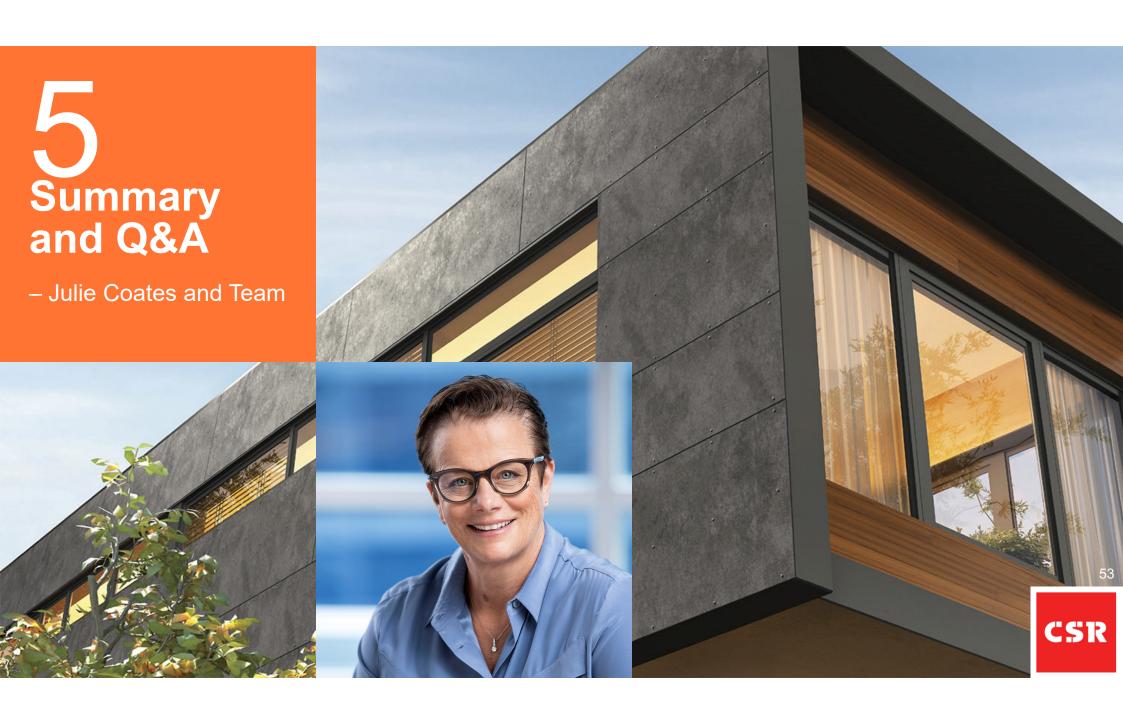
 Darra is an ideal site for the Develop and Retain strategy



# Darra, QLD







# Positioning CSR for improved performance through the cycle

- CSR more responsive to demand with greater adaptability to serve different end markets
- Improved margin through the cycle
  - Growth of higher margin products (eg Hebel)
  - Better cost position
- Targeted investment in manufacturing and supply chain to deliver improved efficiency and resilience
- Net supply chain benefits pull through from YEM25
- Network strategy underpinning improved performance and value unlock from property
- Strong financial position supports investment and shareholder returns

### **Disclaimer**

The material contained in this document is a presentation of information about the Group's activities current as of 10 November 2022. It is provided in summary form and does not purport to be complete. It should be read in conjunction with the Group's periodic reporting and other announcements lodged with the Australian Securities Exchange (ASX).

This document may contain forward-looking statements, including statements of current intention, opinion and predictions regarding the Company's present and future operations, possible future events and future financial prospects. While these statements reflect expectations at the date of this document, they are, by their nature, not certain and are susceptible to change. CSR makes no representation, assurance or guarantee as to the accuracy of or likelihood of fulfilling any such forward-looking statements (whether express or implied) and, except as required by applicable law or the ASX Listing Rules, disclaims any obligation or undertaking to publicly update such forward-looking statements.

This document is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor.

